

JULY 2020 STATISTICAL MARKET REPORT

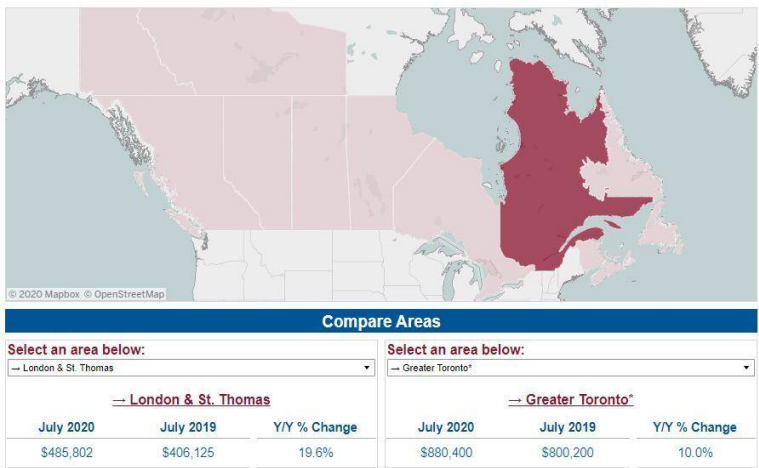


July 2020 MARKET ACTIVITY SUMMARY

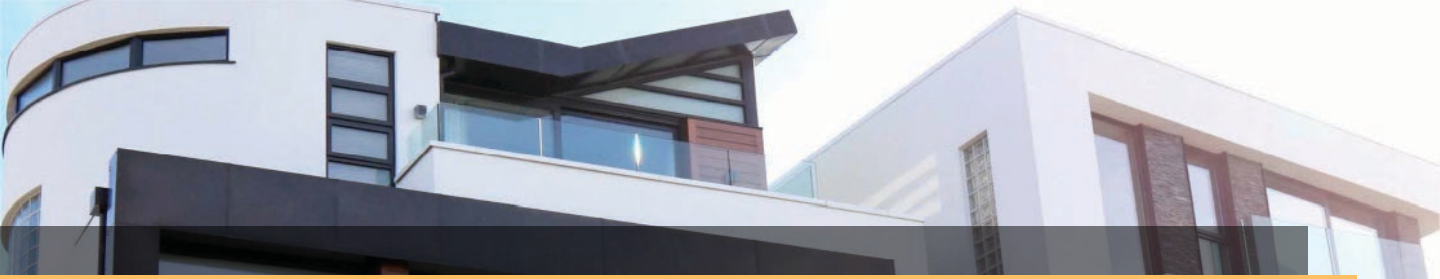
Another record setting month has occurred as the LSTAR Region saw 1,275 Homes sold in July 2020 at an average price of \$484,884. In Blair Campbell's July Media Release he commented that "these leaps in statistical values might sound unbelievable, especially now, in the middle of the COVID-19 pandemic. But they can be explained, if one takes into account the strength of local real estate market at the beginning of this year and the pent-up demand created during the lockdown months."

Actual	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	1,275	22.8	28.8	25.2	34.2	58.8	78.3
Dollar Volume	\$618,227,089	46.9	73.2	86.0	142.5	205.6	282.7
New Listings	1,408	-0.5	12.5	-1.5	-9.3	-0.7	14.3
Active Listings	1,346	-30.4	-22.4	-30.3	-64.8	-64.5	-62.2
Sales to New Listings Ratio ¹	90.6	73.4	79.1	71.2	61.2	56.6	58.0
Months of Inventory ²	1.1	1.9	1.8	1.9	4.0	4.7	5.0
Average Price	\$484,884	19.6	34.5	48.5	80.7	92.5	114.6

National Price Map

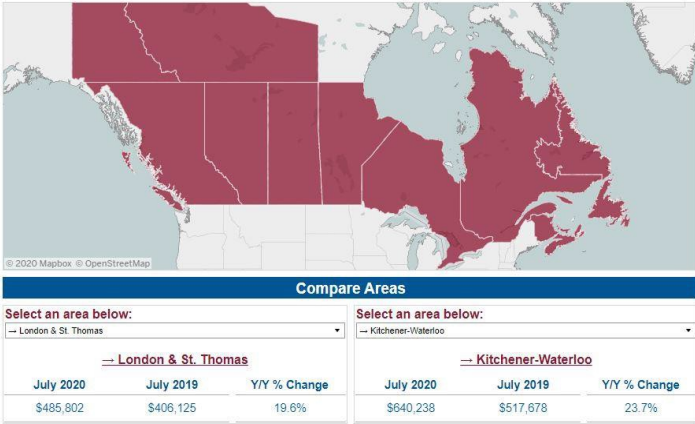


To put our local surge into perspective, we experienced a 19.6% increase in value between July 2020 and July 2019, while the GTA saw a 10% Change in Value during the same time frame.



JULY 2020 MARKET ACTIVITY SUMMARY

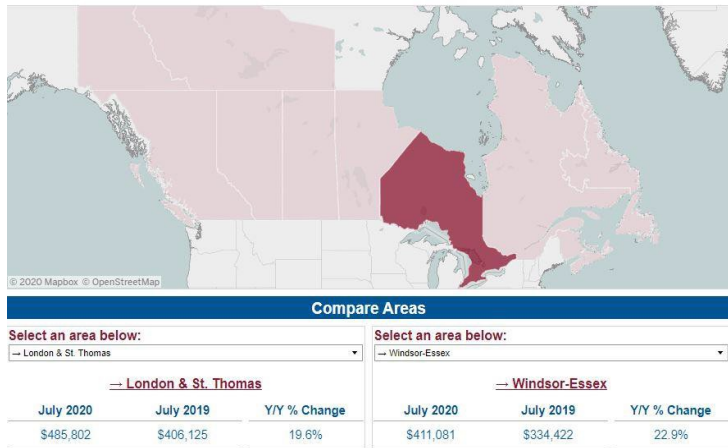
National Price Map



Average Sale Price Comparison London & St. Thomas with Kitchener/Waterloo

National Price Map

Average Sale Price Comparison London & St. Thomas with Windsor / Essex



JULY 2020 MARKET ACTIVITY SUMMARY

Year-to-date	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019 YTD	July 2018 YTD	July 2017 YTD	July 2015 YTD	July 2013 YTD	July 2010 YTD
Sales Activity	5,753	-7.3	-4.4	-24.6	-3.0	13.1	5.9
Dollar Volume	\$2,635,425,969	4.4	20.9	3.9	67.5	109.1	111.5
New Listings	7,920	-11.5	-3.9	-20.8	-27.0	-22.9	-21.0
Active Listings³	1,478	-9.2	2.8	-12.8	-57.6	-57.7	-54.7
Sales to New Listings Ratio⁴	72.6	69.4	73.1	76.3	54.7	49.5	54.2
Months of Inventory⁵	1.8	1.8	1.7	1.6	4.1	4.8	4.2
Average Price	\$458,096	12.7	26.5	37.9	72.7	84.8	99.8

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

When you take into consideration that there are only 1.8 Months of Inventory (Year-To-Date) currently available across the Region, it's no wonder that there remains continued upward pressure on the average sale price. – Folks, we are still very much in a Strong Sellers Market!

The reported available months of inventory Year-To-Date for each of the areas across the region were as follows: Elgin 2.3; London 1.5; Middlesex County 3.3; St. Thomas 1.0; Strathroy 2.1.

JULY 2020 MARKET ACTIVITY SUMMARY

London East Residential Market Activity

Actual	July 2020	Compared to ³					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	238	6.3	10.7	6.3	26.6	52.6	40.8
Dollar Volume	\$90,526,888	22.3	45.7	60.1	133.9	211.3	165.9
New Listings	275	5.4	12.2	-13.2	-1.1	1.1	11.3
Active Listings	181	-18.8	-25.8	-51.6	-67.2	-66.3	-67.0
Sales to New Listings Ratio ¹	86.5	85.8	87.8	70.7	67.6	57.4	68.4
Months of Inventory ²	0.8	1.0	1.1	1.7	2.9	3.4	3.2
Average Price	\$380,365	15.1	31.6	50.7	84.7	104.1	88.8

London North Residential Market Activity

Actual	July 2020	Compared to ³					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	282	38.9	45.4	36.9	28.8	53.3	108.9
Dollar Volume	\$158,633,052	59.9	85.2	88.6	123.1	197.0	334.8
New Listings	295	-3.3	9.3	-9.0	-13.7	5.7	19.9
Active Listings	244	-41.3	-34.2	-21.8	-65.0	-61.3	-59.5
Sales to New Listings Ratio ¹	95.6	66.6	71.9	63.6	64.0	65.9	54.9
Months of Inventory ²	0.9	2.0	1.9	1.5	3.2	3.4	4.5
Average Price	\$562,529	15.1	27.4	37.8	73.3	93.8	108.1

London South Residential Market Activity

Actual	July 2020	Compared to ³					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	336	34.9	36.0	33.3	43.6	61.5	90.9
Dollar Volume	\$167,814,390	56.7	84.0	99.3	155.9	231.9	298.6
New Listings	360	4.3	19.6	9.8	-5.5	1.7	17.6
Active Listings	355	-21.3	-3.3	-5.8	-52.2	-53.7	-54.4
Sales to New Listings Ratio ¹	93.3	72.2	82.1	76.8	61.4	58.8	57.5
Months of Inventory ²	1.1	1.8	1.5	1.5	3.2	3.7	4.4
Average Price	\$499,448	16.1	35.2	49.5	78.2	105.4	108.8

Digging deeper into The City of London, we see that both East and North London reported under one month of inventory, while South London reported 1.1 months. North London remains the most expensive area to buy with an average sale price of \$562,529, while South London reporting \$499,448 and East London reporting \$380,365 for July.



Residential Market Activity

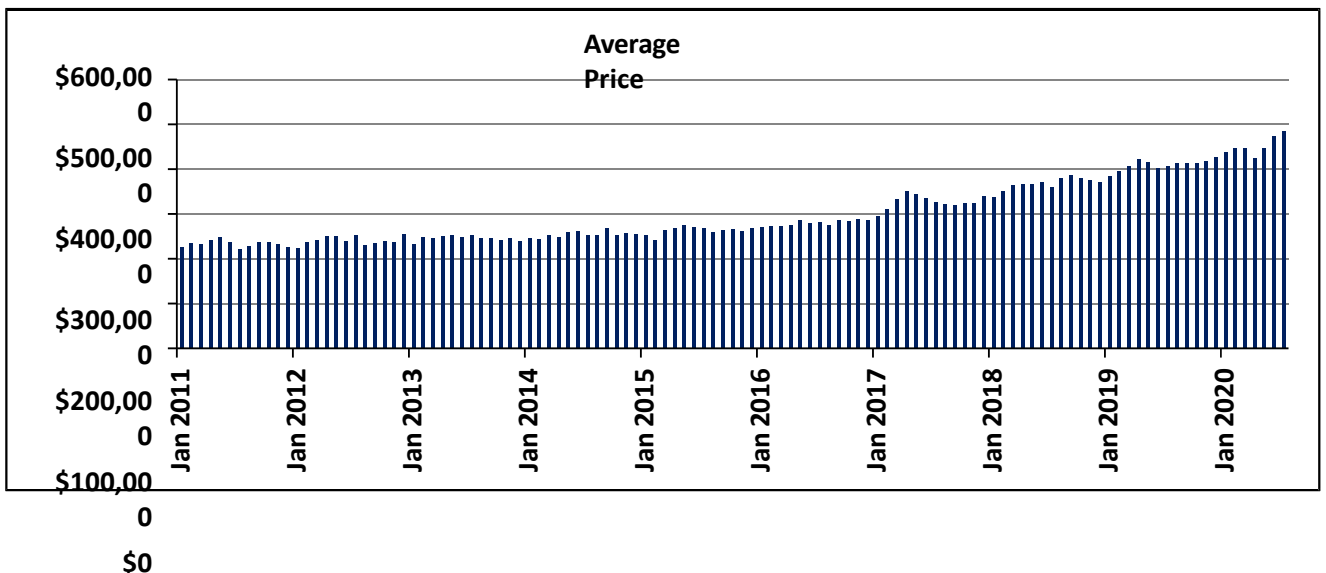
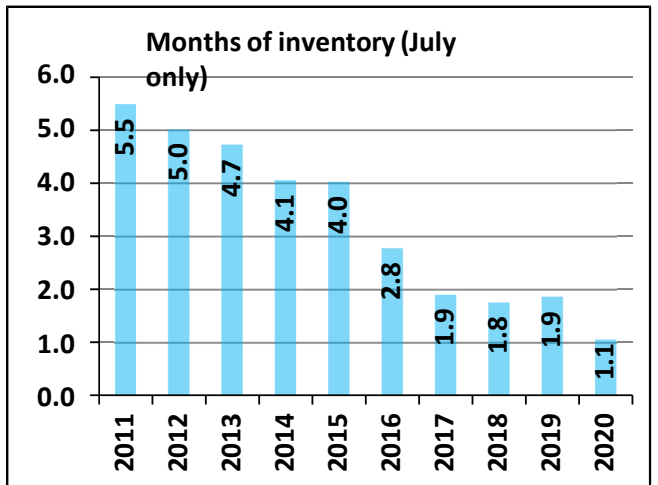
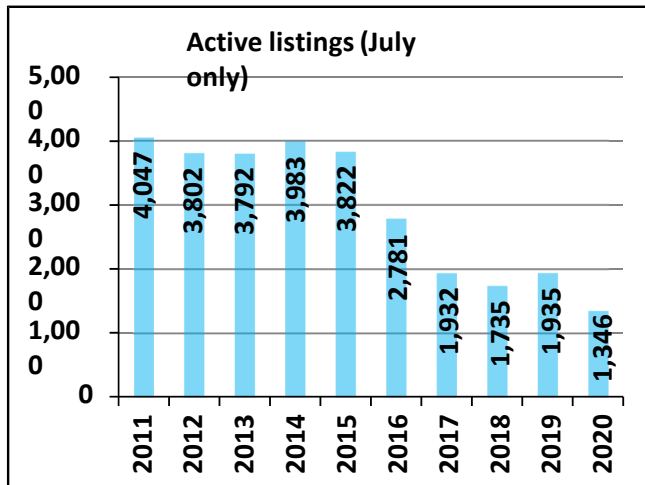
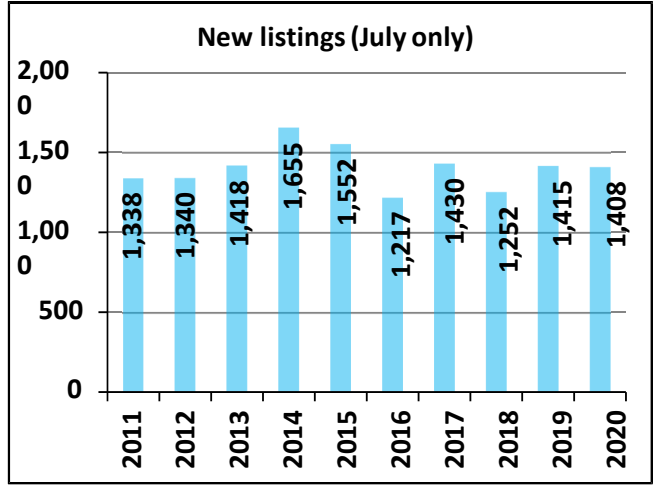
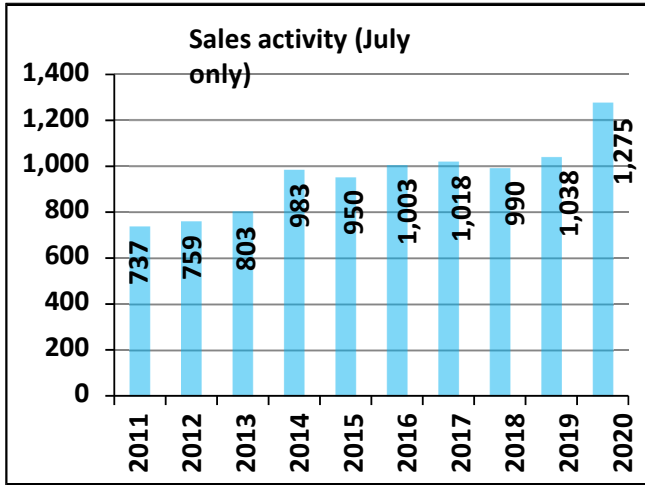
July 2020



Prepared for the London & St. Thomas Association of REALTORS® by the Canadian Real Estate Association

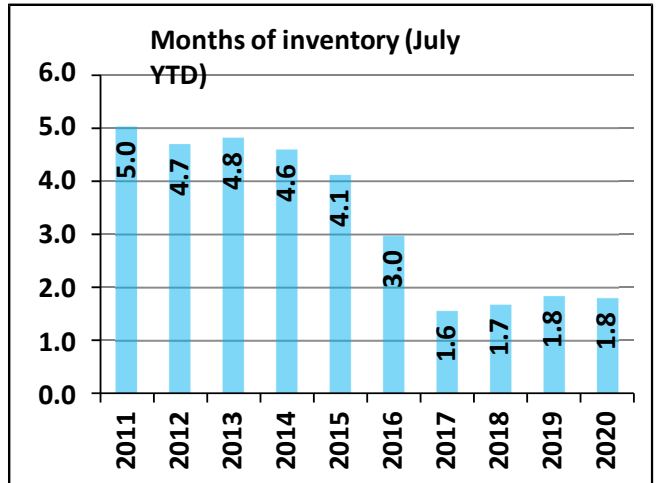
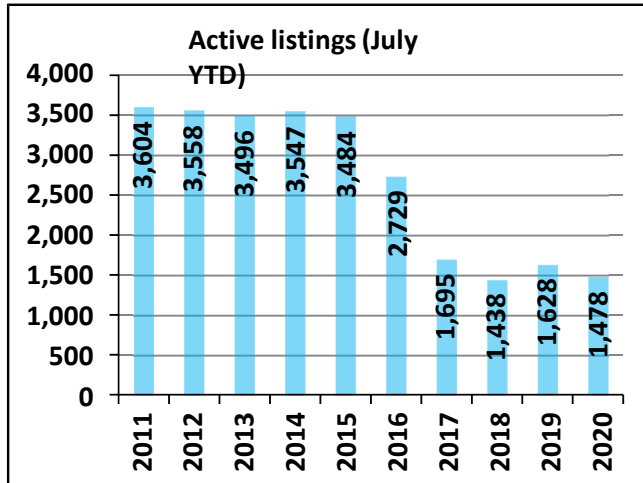
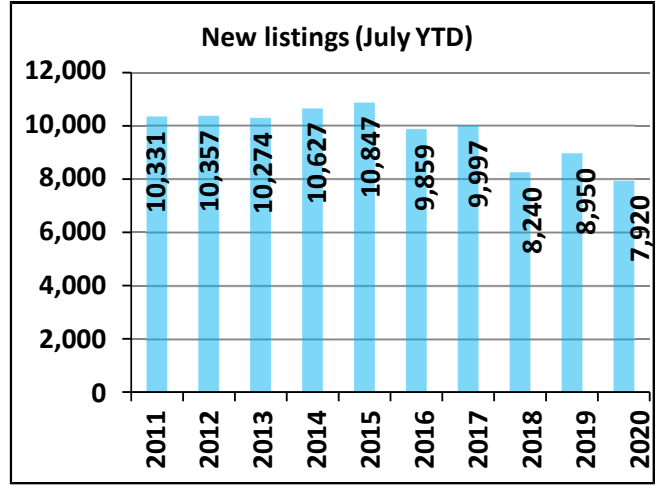
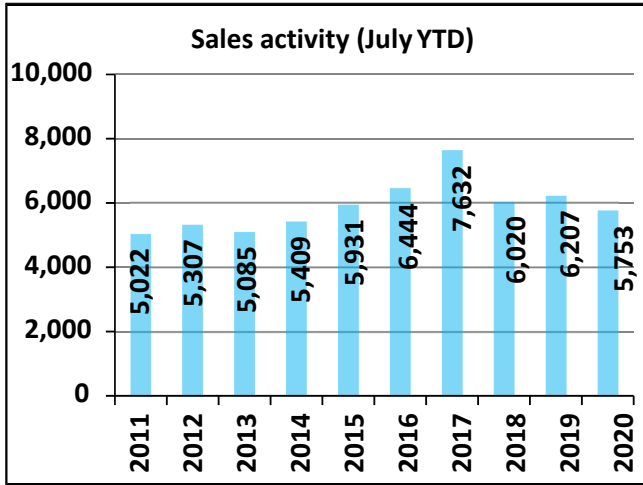
London and St. Thomas

Residential Market Activity



London and St. Thomas

Residential Market Activity



London and St. Thomas

Residential Market Activity

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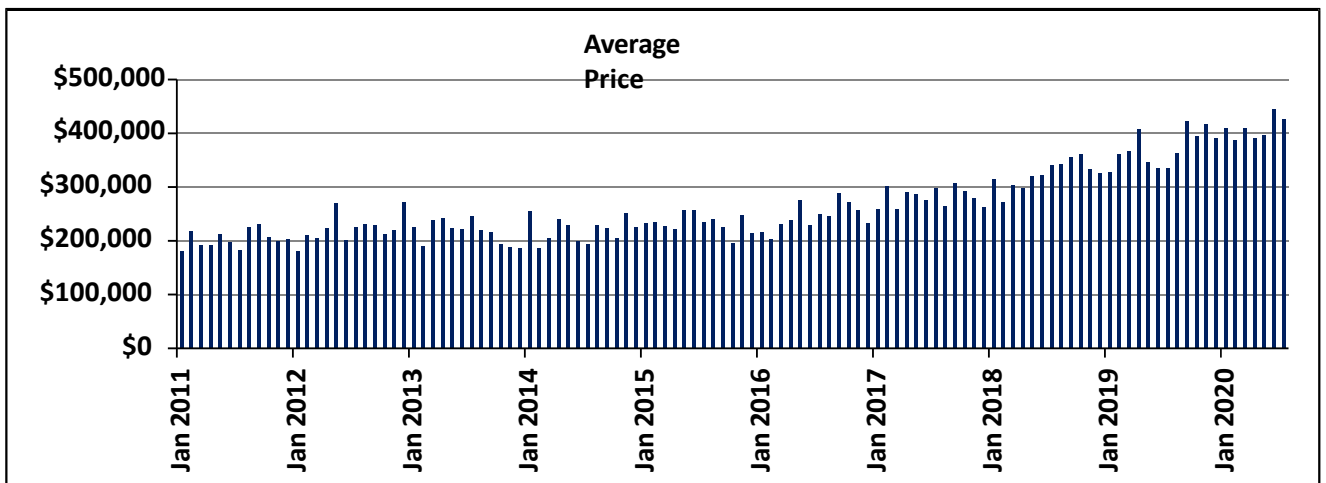
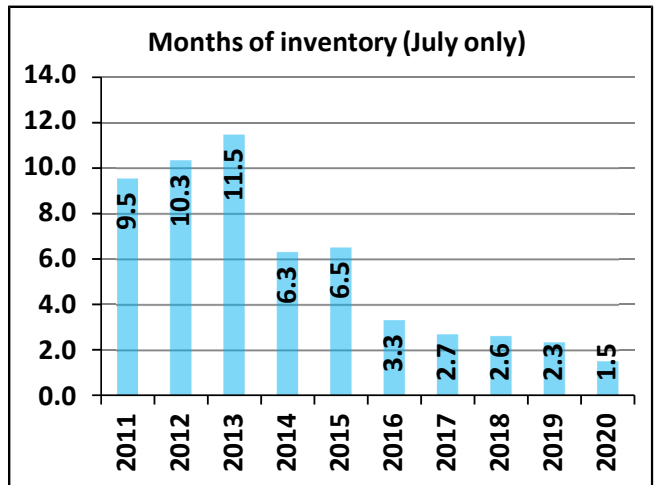
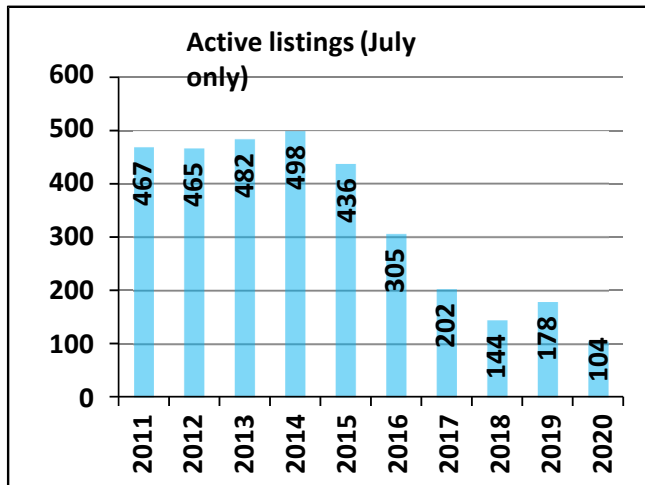
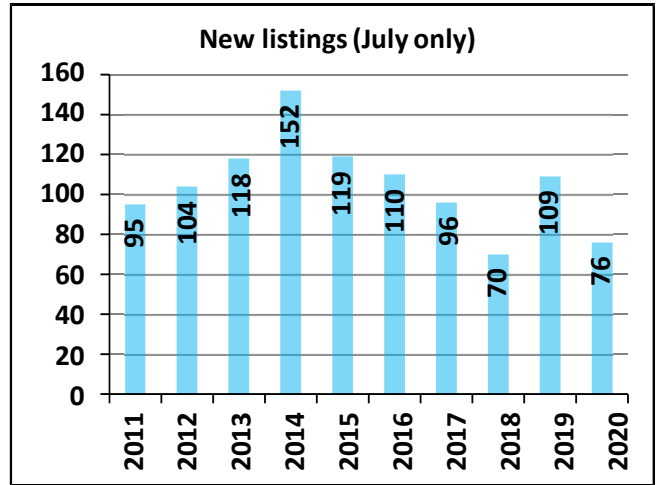
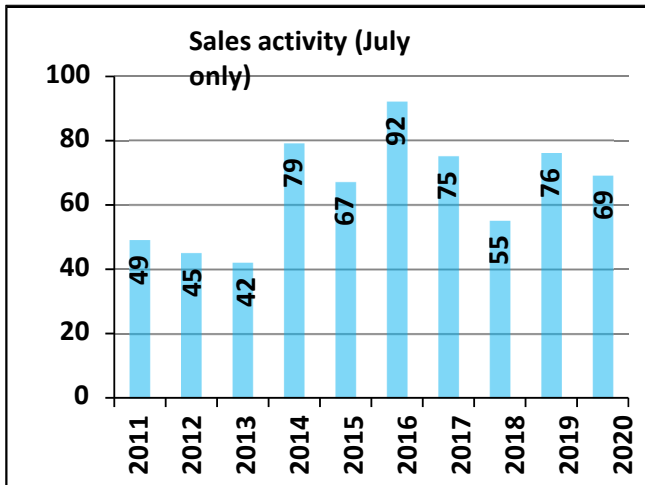
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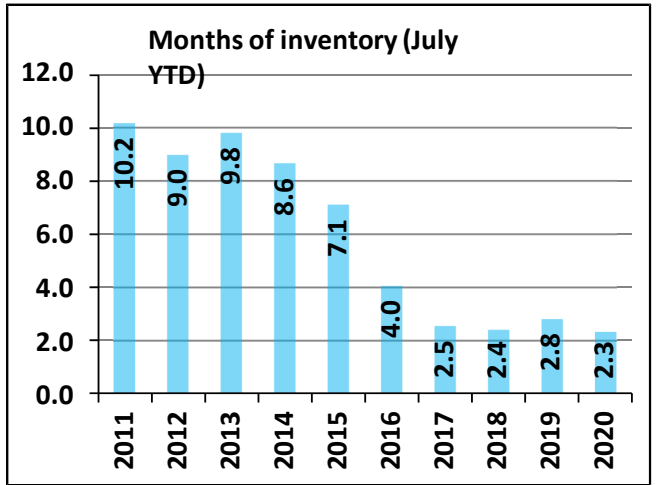
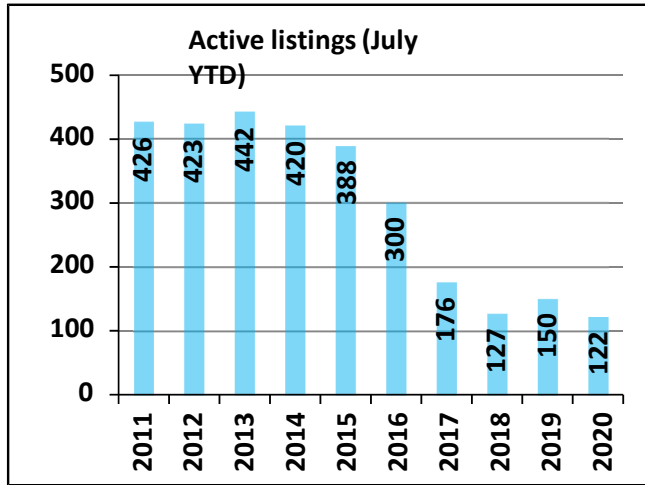
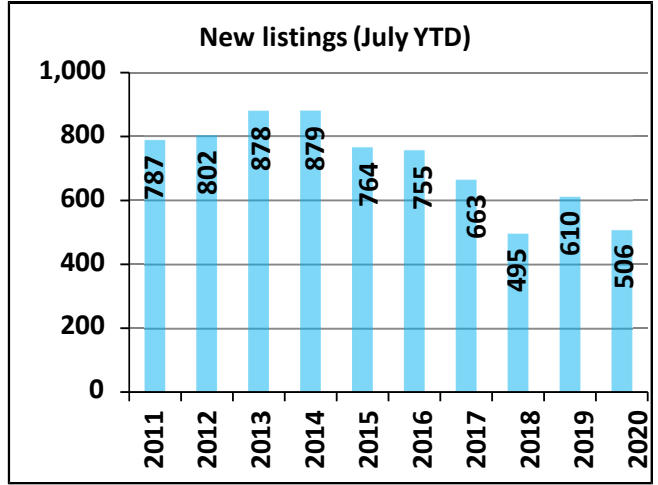
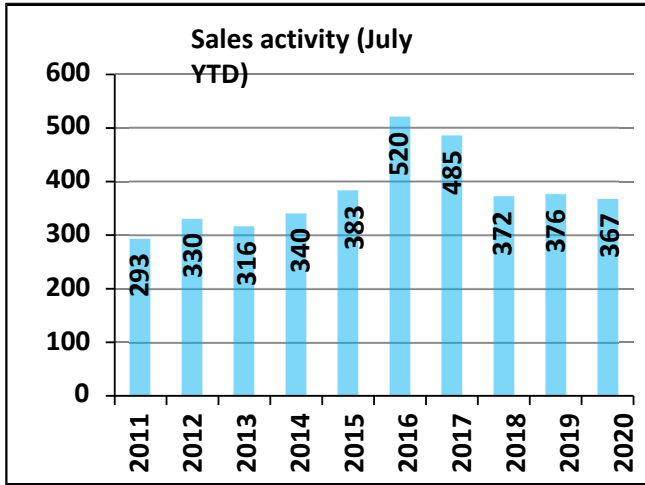
Elgin County

Residential Market Activity



Elgin County

Residential Market Activity



Elgin County

Residential Market Activity

Actual	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	69	-9.2	25.5	-8.0	3.0	64.3	76.9
Dollar Volume	\$29,353,400	15.2	56.6	31.6	87.3	183.6	330.6
New Listings	76	-30.3	8.6	-20.8	-36.1	-35.6	-26.2
Active Listings	104	-41.6	-27.8	-48.5	-76.1	-78.4	-77.3
Sales to New Listings Ratio ¹	90.8	69.7	78.6	78.1	56.3	35.6	37.9
Months of Inventory ²	1.5	2.3	2.6	2.7	6.5	11.5	11.8
Average Price	\$425,412	26.8	24.8	43.1	81.9	72.7	143.4

Year-to-date	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019 YTD	July 2018 YTD	July 2017 YTD	July 2015 YTD	July 2013 YTD	July 2010 YTD
Sales Activity	367	-2.4	-1.3	-24.3	-4.2	16.1	4.0
Dollar Volume	\$151,823,052	14.1	30.9	11.2	65.5	111.7	121.5
New Listings	506	-17.0	2.2	-23.7	-33.8	-42.4	-41.6
Active Listings ³	122	-18.7	-3.9	-30.7	-68.6	-72.4	-72.9
Sales to New Listings Ratio ⁴	72.5	61.6	75.2	73.2	50.1	36.0	40.8
Months of Inventory ⁵	2.3	2.8	2.4	2.5	7.1	9.8	8.9
Average Price	\$413,687	16.9	32.7	46.9	72.7	82.3	113.0

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

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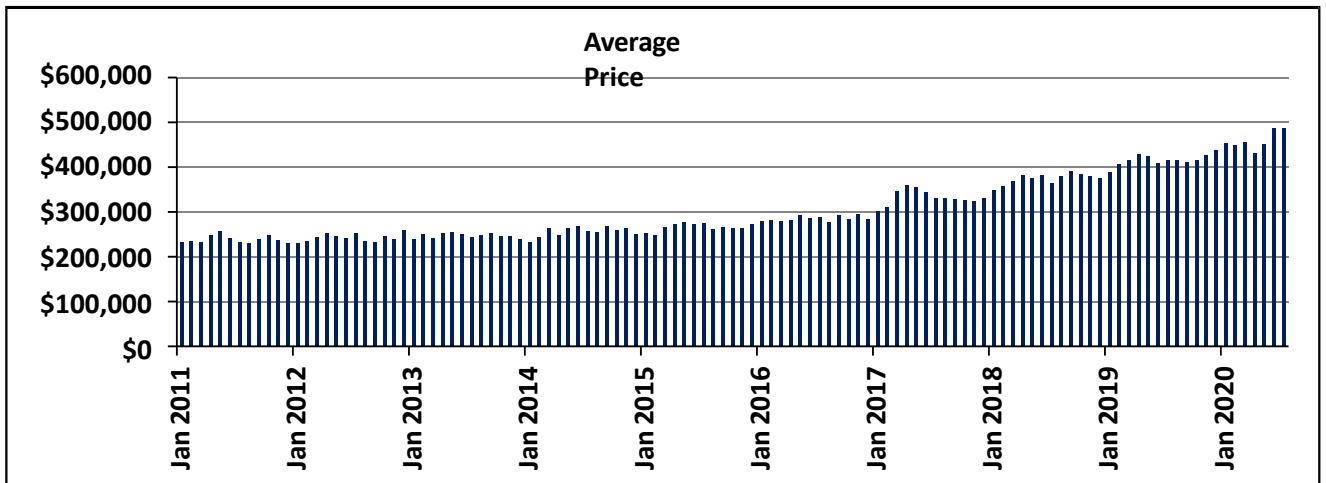
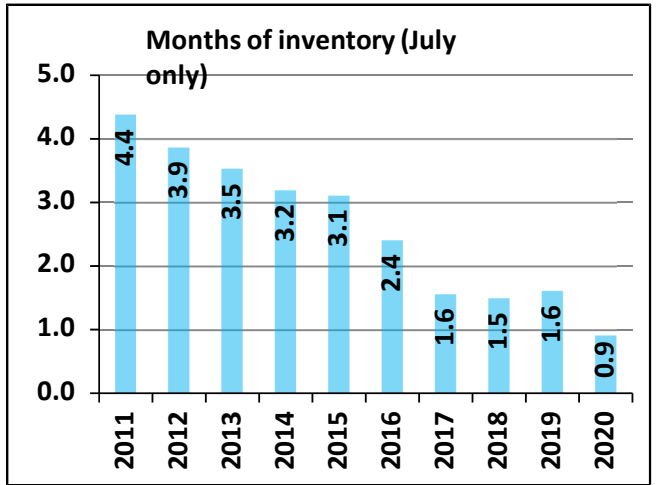
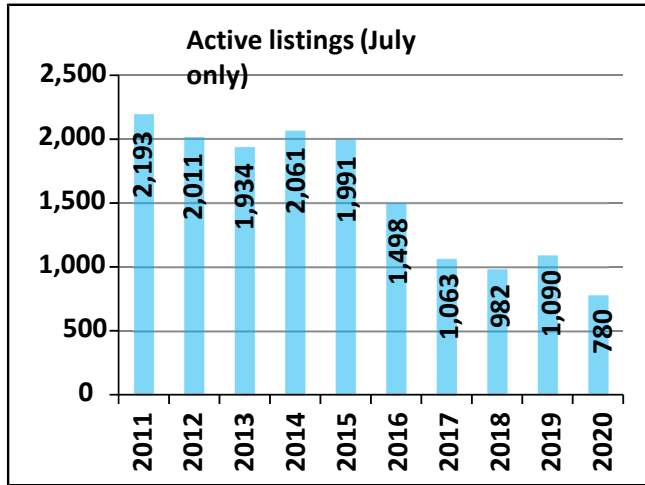
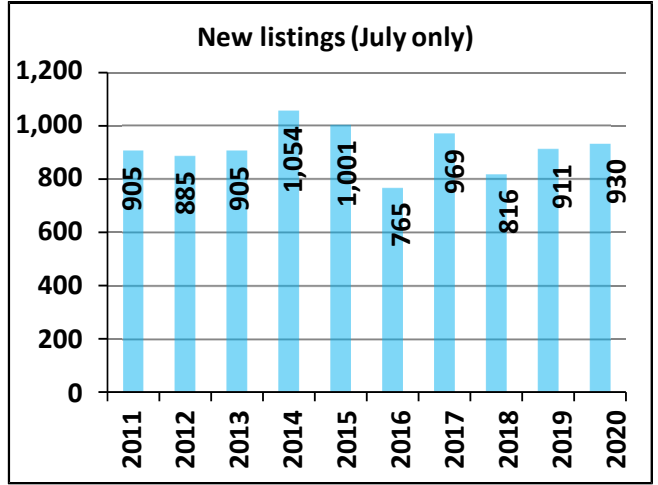
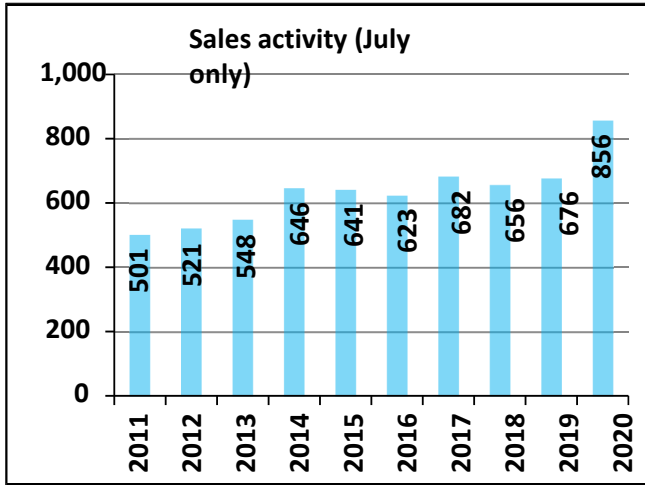
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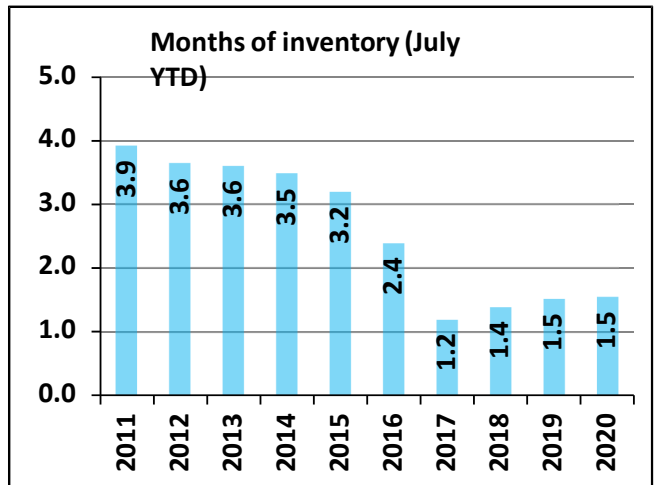
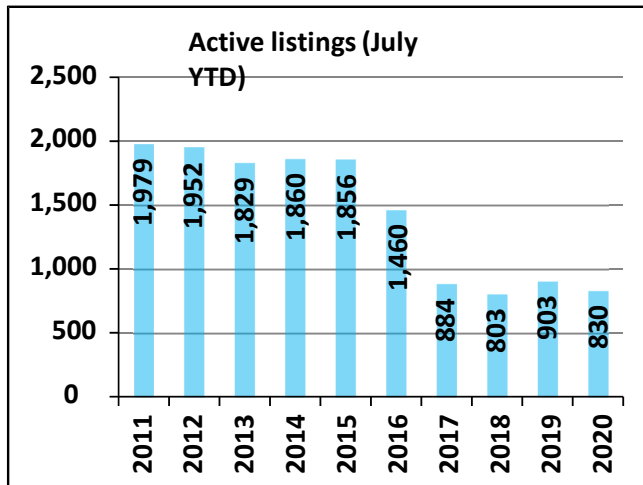
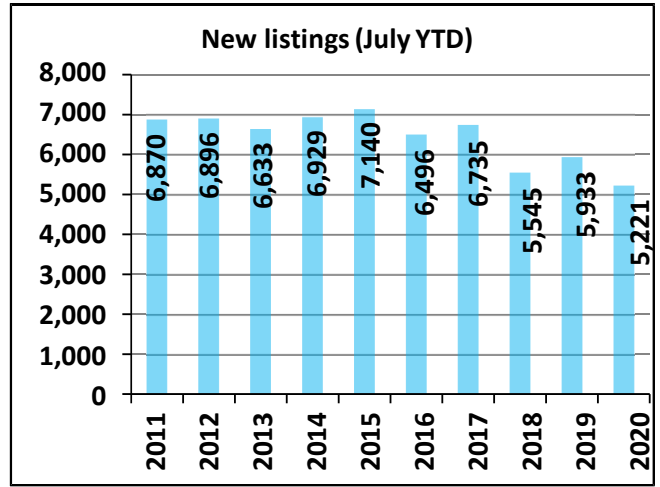
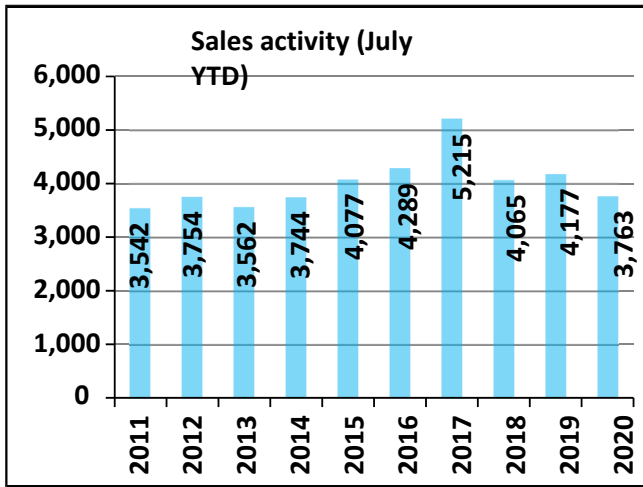
London

Residential Market Activity



London

Residential Market Activity



London

Residential Market Activity

Actual	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	856	26.6	30.5	25.5	33.5	56.2	78.3
Dollar Volume	\$416,974,330	48.7	74.4	85.4	137.8	213.4	270.2
New Listings	930	2.1	14.0	-4.0	-7.1	2.8	16.4
Active Listings	780	-28.4	-20.6	-26.6	-60.8	-59.7	-59.6
Sales to New Listings Ratio ¹	92.0	74.2	80.4	70.4	64.0	60.6	60.1
Months of Inventory ²	0.9	1.6	1.5	1.6	3.1	3.5	4.0
Average Price	\$487,120	17.5	33.7	47.7	78.0	100.6	107.6

Year-to-date	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019 YTD	July 2018 YTD	July 2017 YTD	July 2015 YTD	July 2013 YTD	July 2010 YTD
Sales Activity	3,763	-9.9	-7.4	-27.8	-7.7	5.6	-1.4
Dollar Volume	\$1,750,844,884	1.0	16.1	-1.4	59.8	98.2	96.4
New Listings	5,221	-12.0	-5.8	-22.5	-26.9	-21.3	-21.4
Active Listings ³	830	-8.1	3.4	-6.1	-55.3	-54.6	-52.1
Sales to New Listings Ratio ⁴	72.1	70.4	73.3	77.4	57.1	53.7	57.5
Months of Inventory ⁵	1.5	1.5	1.4	1.2	3.2	3.6	3.2
Average Price	\$465,279	12.2	25.4	36.7	73.1	87.6	99.3

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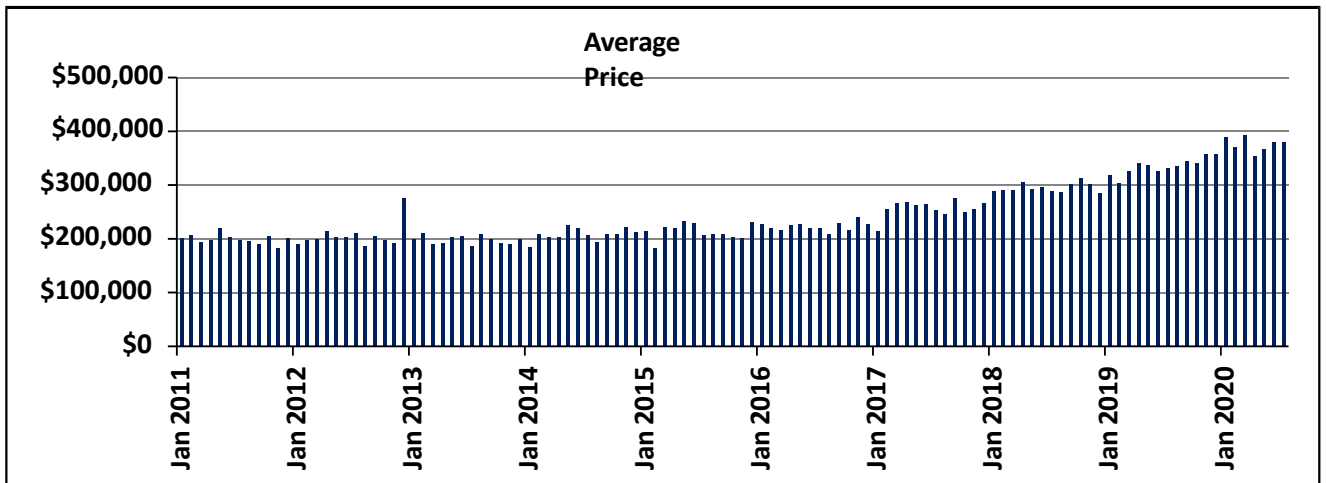
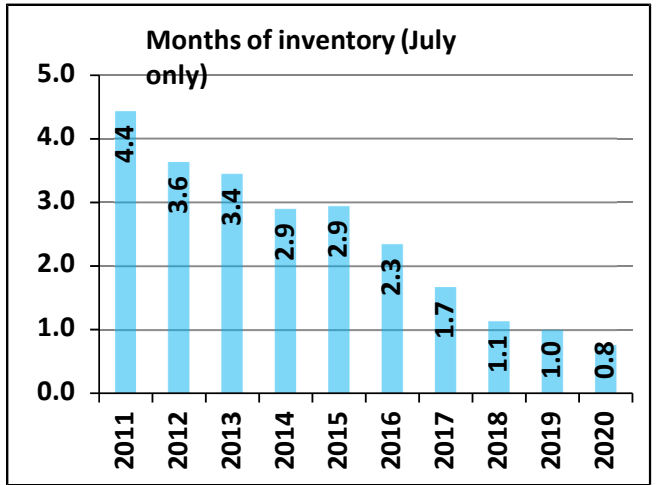
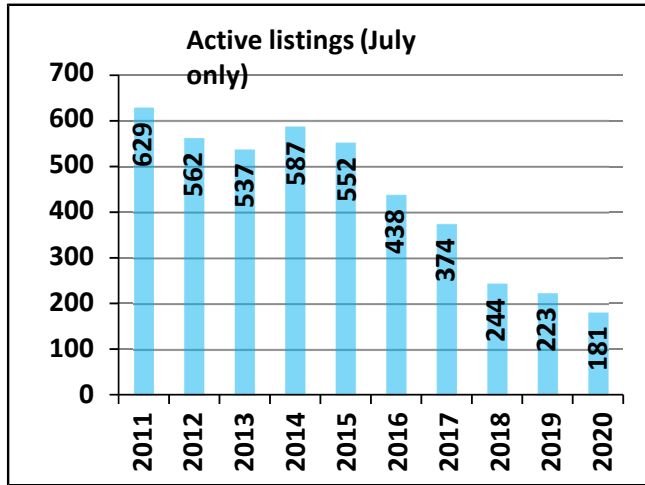
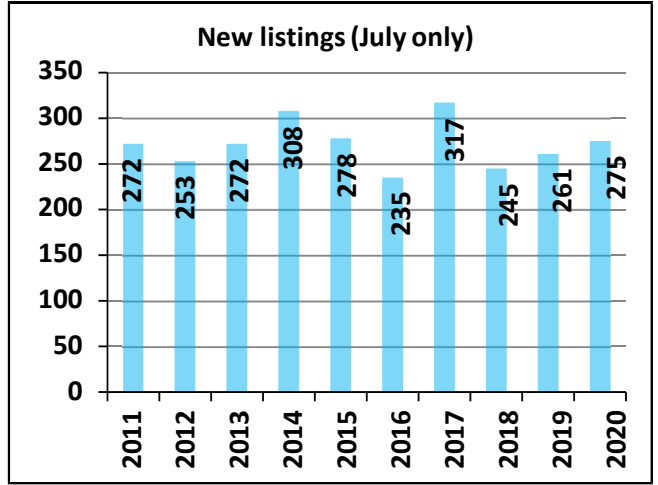
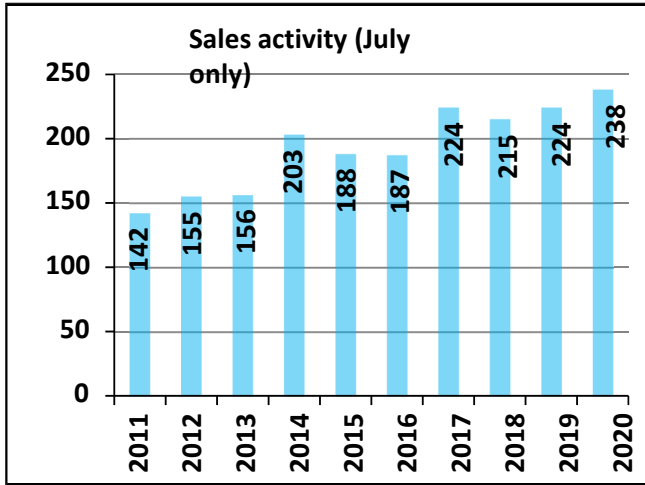
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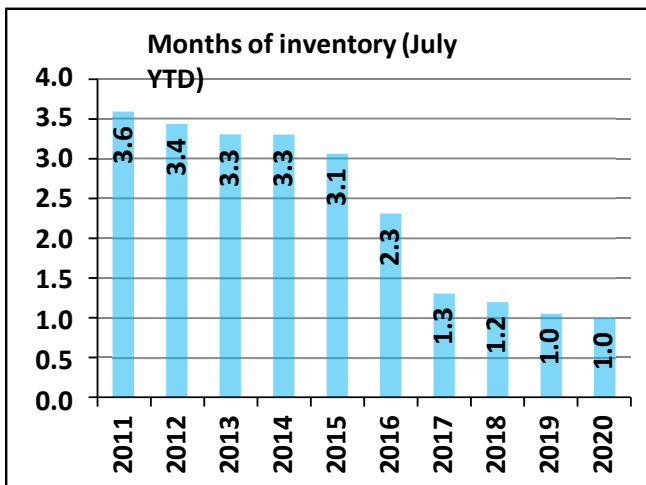
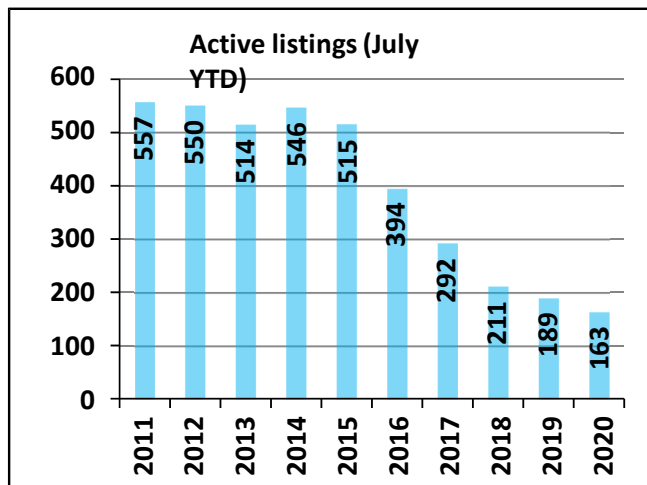
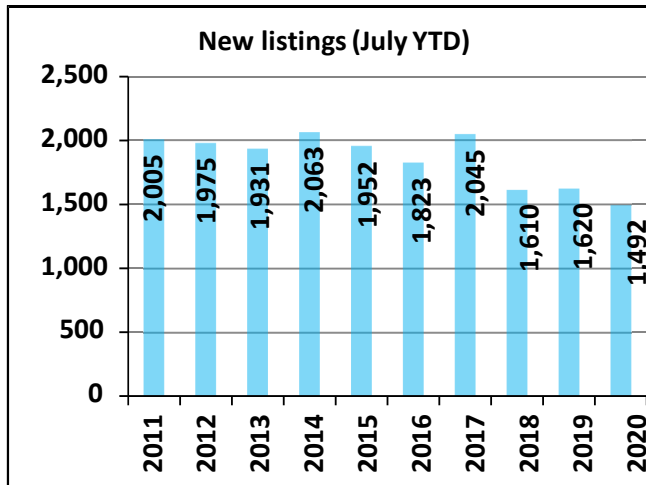
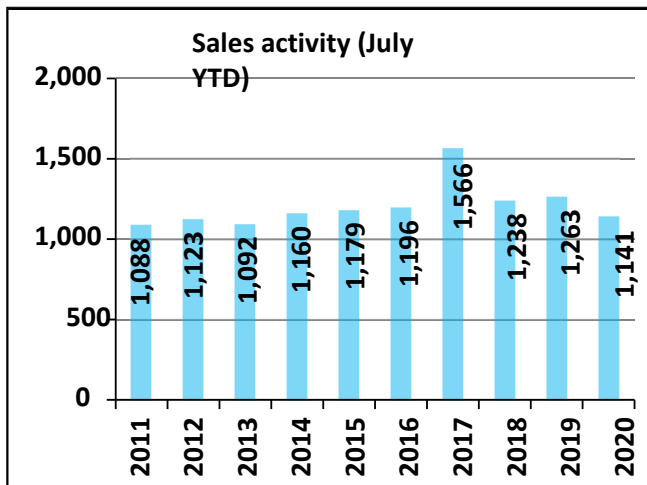
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New Listings	275	5.4	12.2	-13.2	-1.1	1.1	11.3
Active Listings	181	-18.8	-25.8	-51.6	-67.2	-66.3	-67.0
Sales to New Listings Ratio ¹	86.5	85.8	87.8	70.7	67.6	57.4	68.4
Months of Inventory ²	0.8	1.0	1.1	1.7	2.9	3.4	3.2
Average Price	\$380,365	15.1	31.6	50.7	84.7	104.1	88.8

Year-to-date	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019 YTD	July 2018 YTD	July 2017 YTD	July 2015 YTD	July 2013 YTD	July 2010 YTD
Sales Activity	1,141	-9.7	-7.8	-27.1	-3.2	4.5	-1.6
Dollar Volume	\$430,960,544	3.9	18.5	6.5	67.9	99.5	91.8
New Listings	1,492	-7.9	-7.3	-27.0	-23.6	-22.7	-24.8
Active Listings ³	163	-13.8	-22.7	-44.2	-68.3	-68.3	-66.7
Sales to New Listings Ratio ⁴	76.5	78.0	76.9	76.6	60.4	56.6	58.5
Months of Inventory ⁵	1.0	1.0	1.2	1.3	3.1	3.3	3.0
Average Price	\$377,704	15.0	28.6	46.2	73.5	91.0	95.0

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

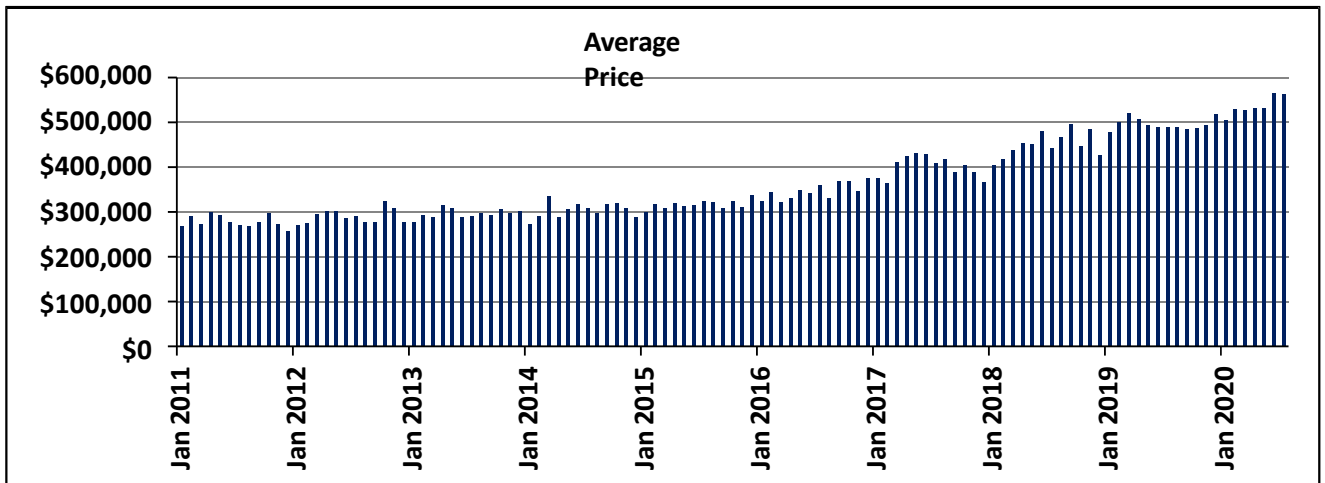
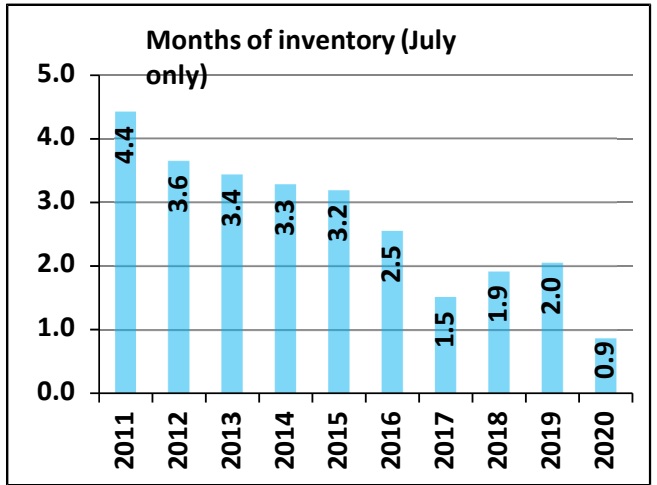
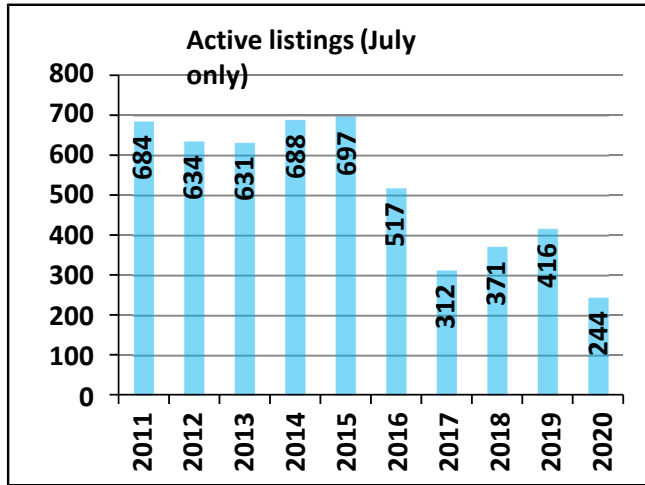
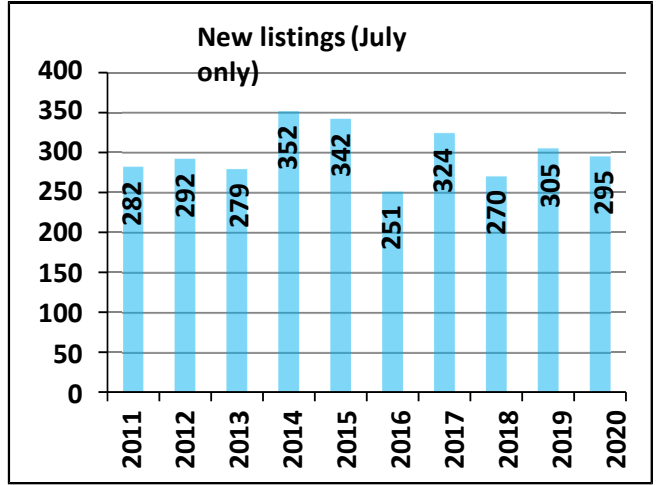
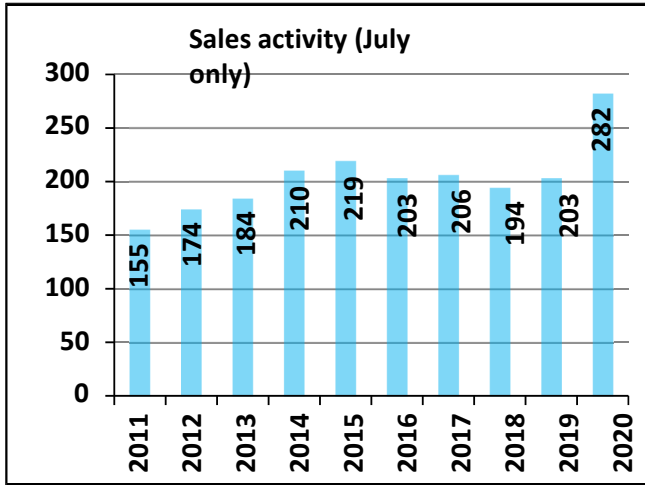
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

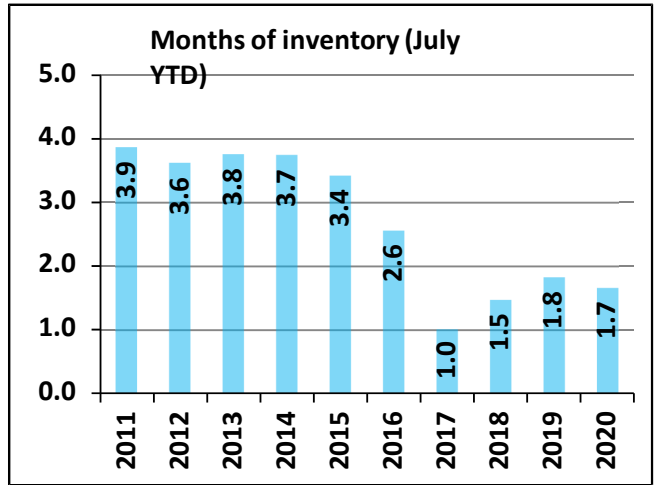
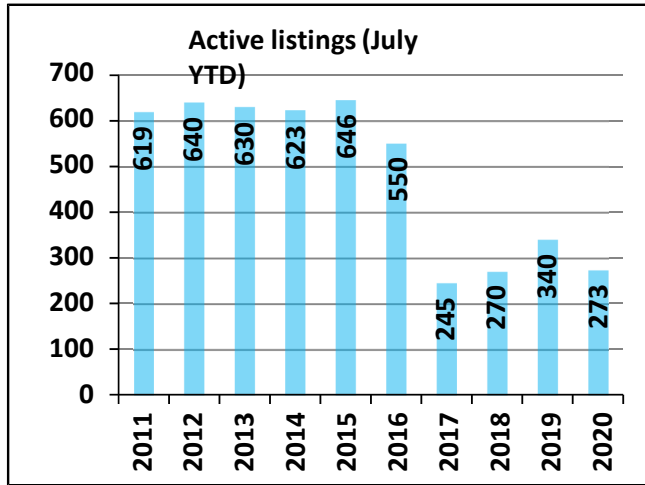
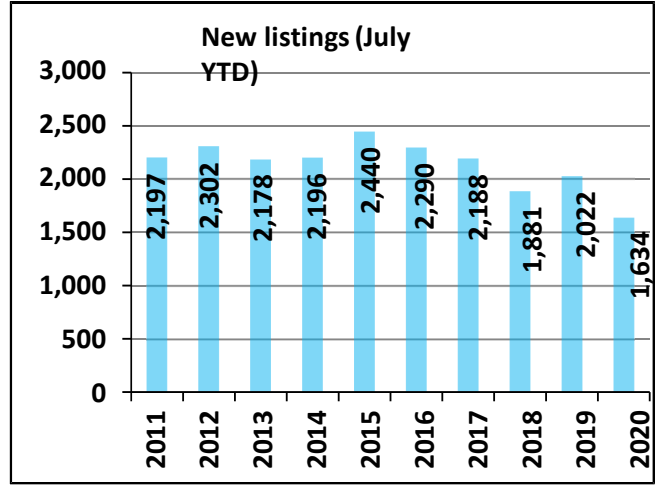
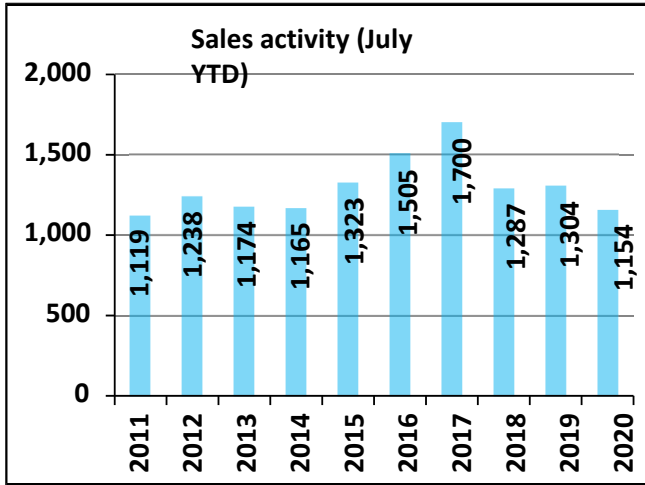
London North

Residential Market Activity



London North

Residential Market Activity



London North

Residential Market Activity

Actual	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	282	38.9	45.4	36.9	28.8	53.3	108.9
Dollar Volume	\$158,633,052	59.9	85.2	88.6	123.1	197.0	334.8
New Listings	295	-3.3	9.3	-9.0	-13.7	5.7	19.9
Active Listings	244	-41.3	-34.2	-21.8	-65.0	-61.3	-59.5
Sales to New Listings Ratio ¹	95.6	66.6	71.9	63.6	64.0	65.9	54.9
Months of Inventory ²	0.9	2.0	1.9	1.5	3.2	3.4	4.5
Average Price	\$562,529	15.1	27.4	37.8	73.3	93.8	108.1

Year-to-date	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019 YTD	July 2018 YTD	July 2017 YTD	July 2015 YTD	July 2013 YTD	July 2010 YTD
Sales Activity	1,154	-11.5	-10.3	-32.1	-12.8	-1.7	1.1
Dollar Volume	\$625,804,399	-3.5	8.7	-10.8	50.1	80.1	99.8
New Listings	1,634	-19.2	-13.1	-25.3	-33.0	-25.0	-19.8
Active Listings ³	273	-19.7	1.1	11.4	-57.7	-56.7	-48.8
Sales to New Listings Ratio ⁴	70.6	64.5	68.4	77.7	54.2	53.9	56.0
Months of Inventory ⁵	1.7	1.8	1.5	1.0	3.4	3.8	3.3
Average Price	\$542,292	9.1	21.2	31.4	72.1	83.2	97.6

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

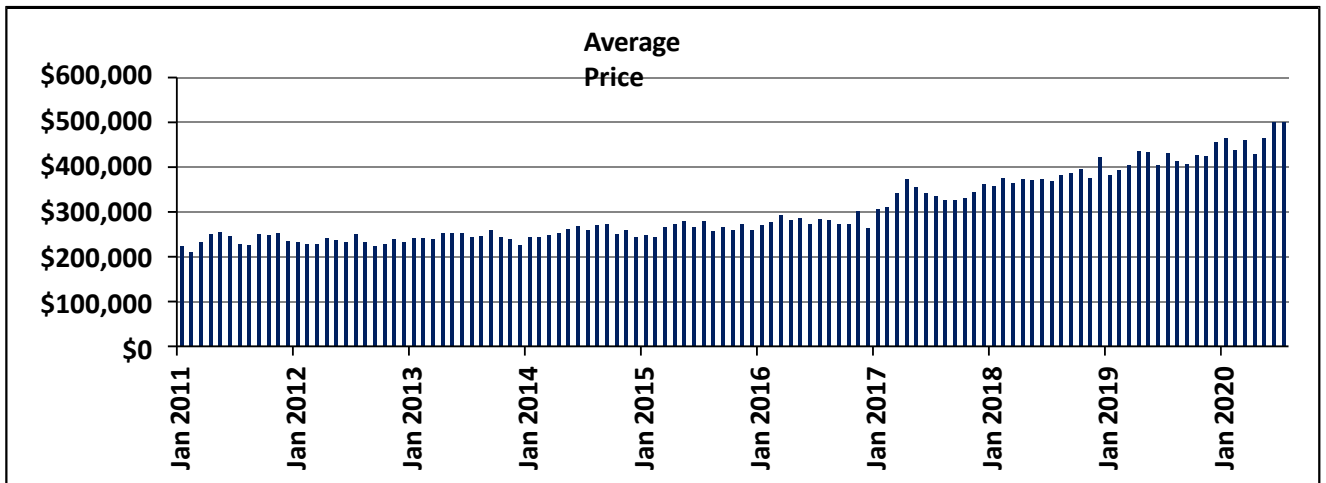
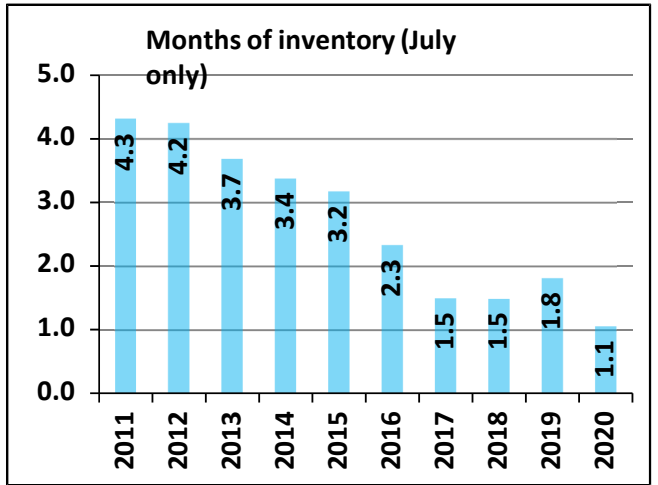
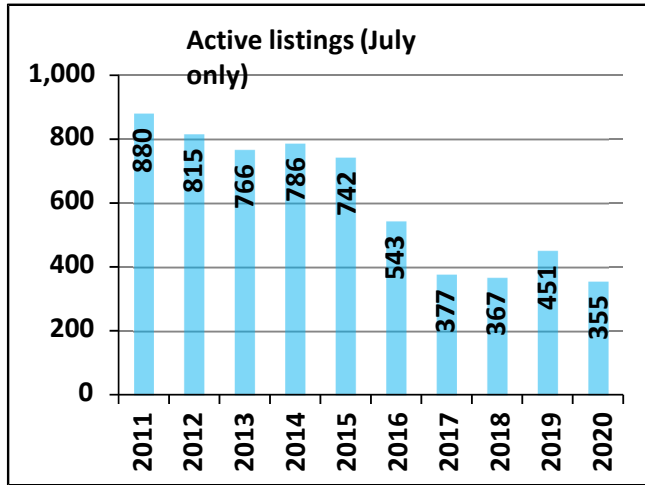
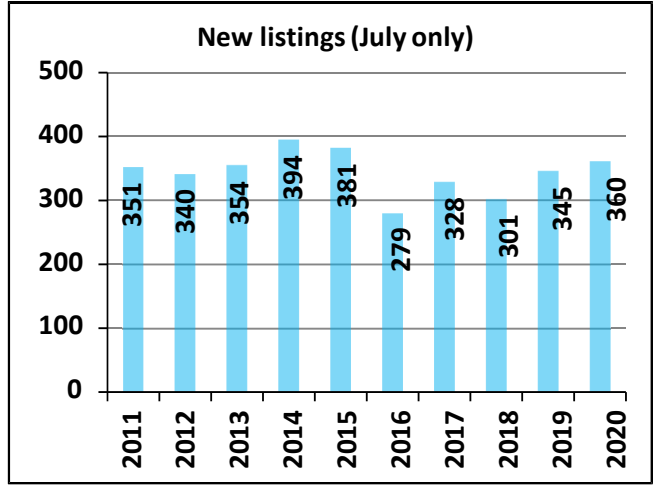
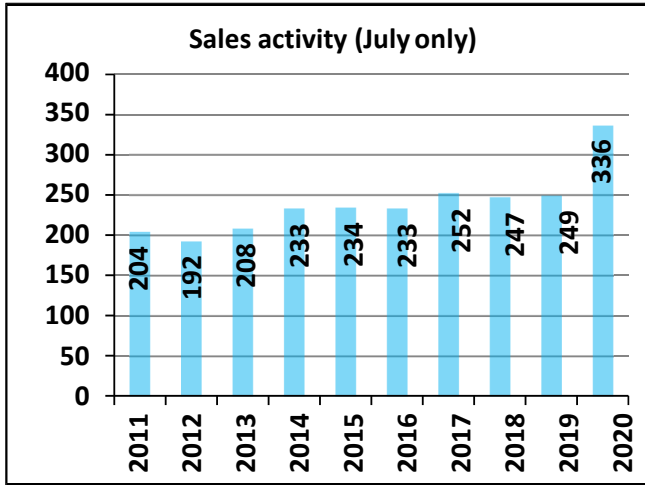
⁴ Sum of sales from January to current month / sum of new listings from January to current month

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⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

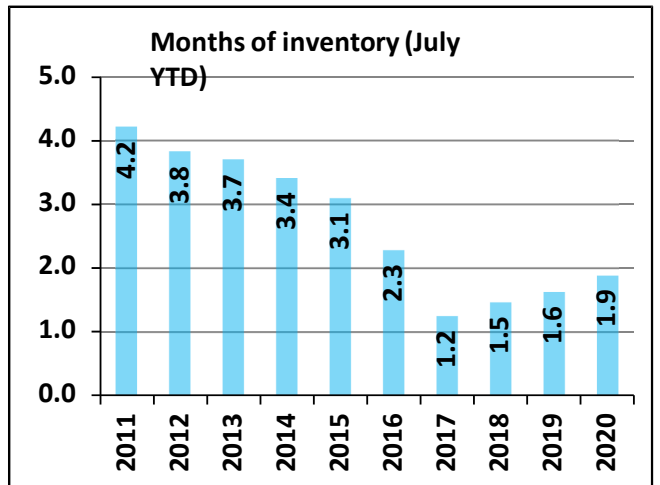
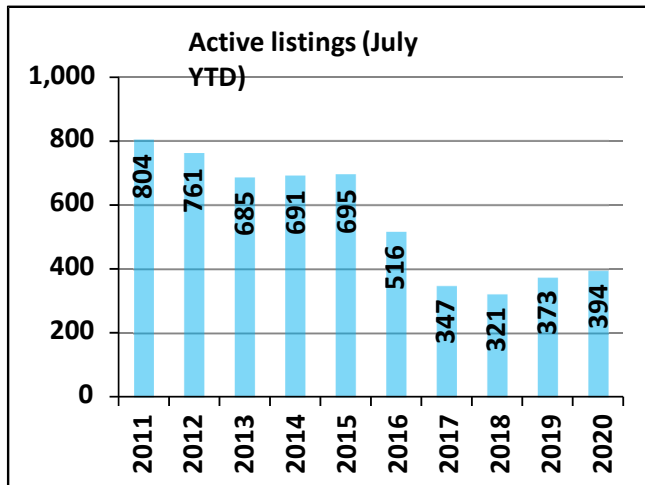
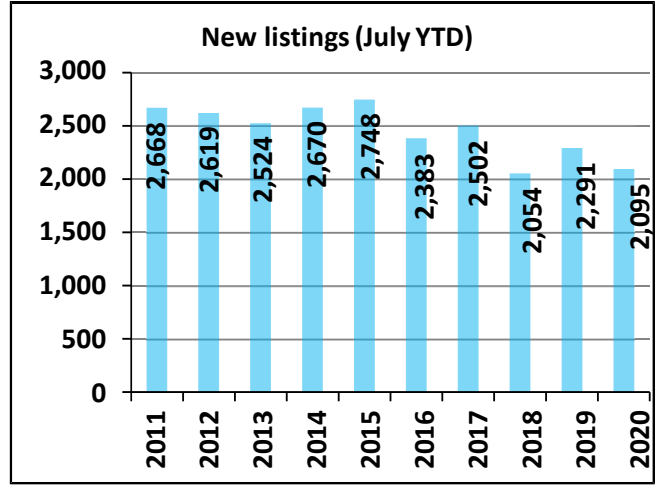
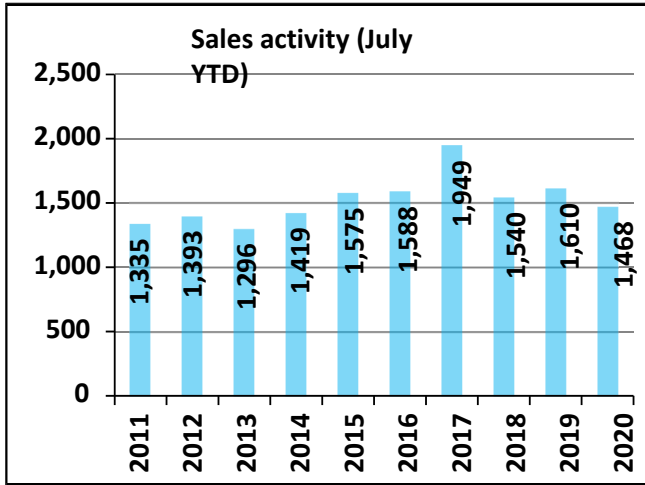
London South

Residential Market Activity



London South

Residential Market Activity



London South

Residential Market Activity

Actual	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	336	34.9	36.0	33.3	43.6	61.5	90.9
Dollar Volume	\$167,814,390	56.7	84.0	99.3	155.9	231.9	298.6
New Listings	360	4.3	19.6	9.8	-5.5	1.7	17.6
Active Listings	355	-21.3	-3.3	-5.8	-52.2	-53.7	-54.4
Sales to New Listings Ratio¹	93.3	72.2	82.1	76.8	61.4	58.8	57.5
Months of Inventory²	1.1	1.8	1.5	1.5	3.2	3.7	4.4
Average Price	\$499,448	16.1	35.2	49.5	78.2	105.4	108.8

Year-to-date	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019 YTD	July 2018 YTD	July 2017 YTD	July 2015 YTD	July 2013 YTD	July 2010 YTD
Sales Activity	1,468	-8.8	-4.7	-24.7	-6.8	13.3	-3.2
Dollar Volume	\$694,079,941	3.7	21.9	3.7	64.5	117.0	96.4
New Listings	2,095	-8.6	2.0	-16.3	-23.8	-17.0	-20.0
Active Listings³	394	5.6	22.7	13.5	-43.3	-42.5	-44.4
Sales to New Listings Ratio⁴	70.1	70.3	75.0	77.9	57.3	51.3	57.9
Months of Inventory⁵	1.9	1.6	1.5	1.2	3.1	3.7	3.3
Average Price	\$472,806	13.7	27.9	37.7	76.5	91.6	102.9

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

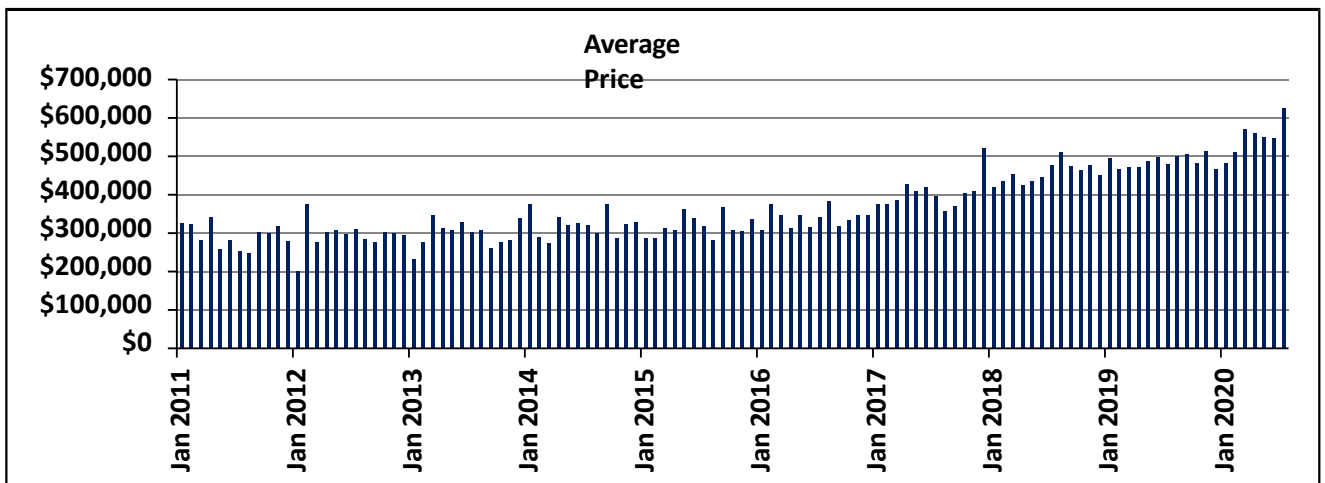
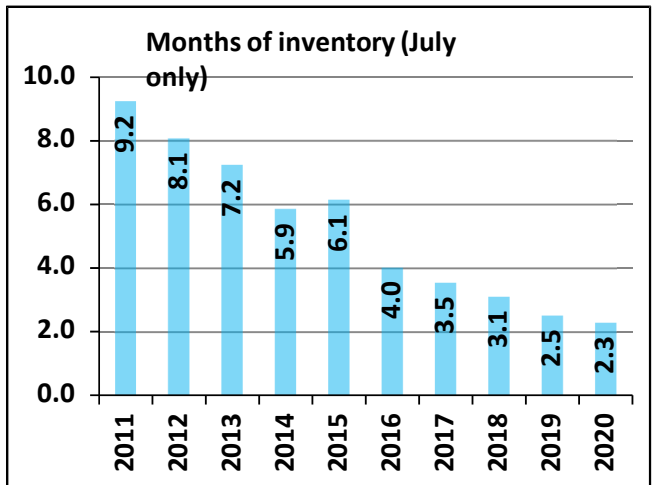
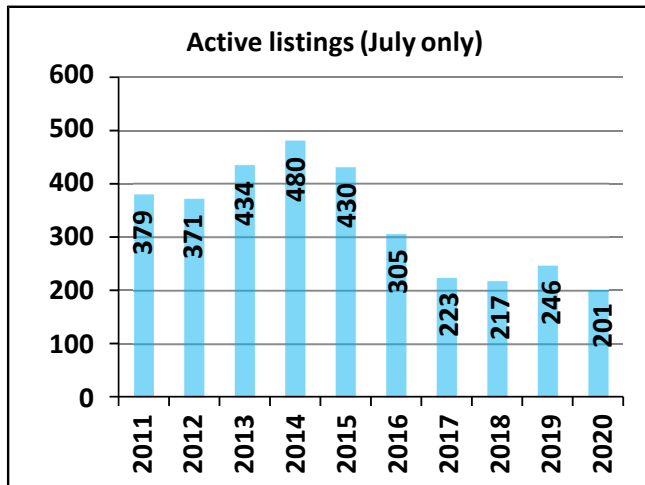
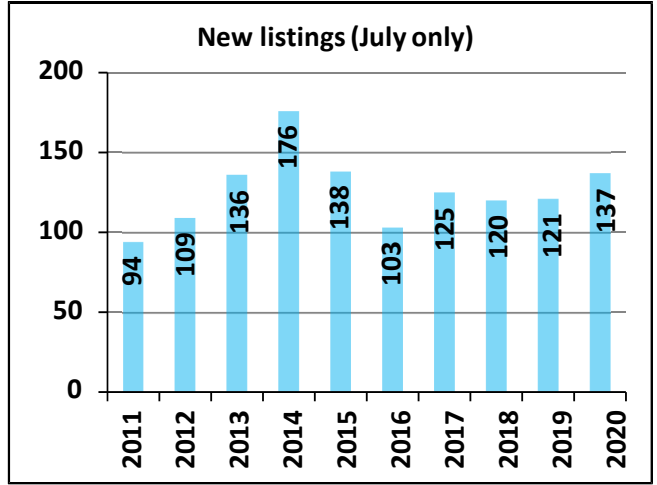
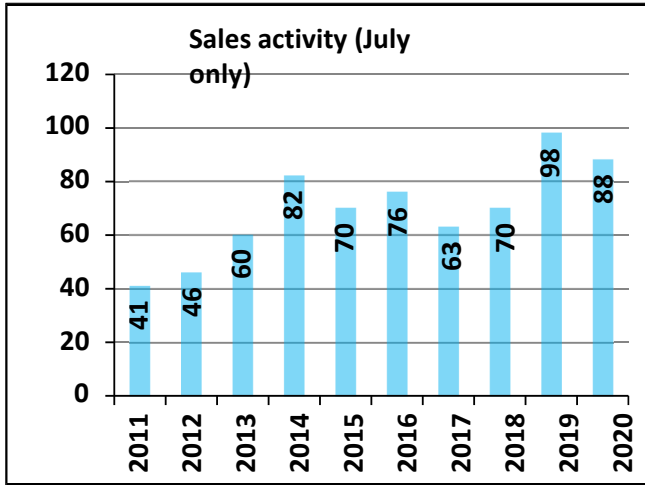
⁴ Sum of sales from January to current month / sum of new listings from January to current month

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⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

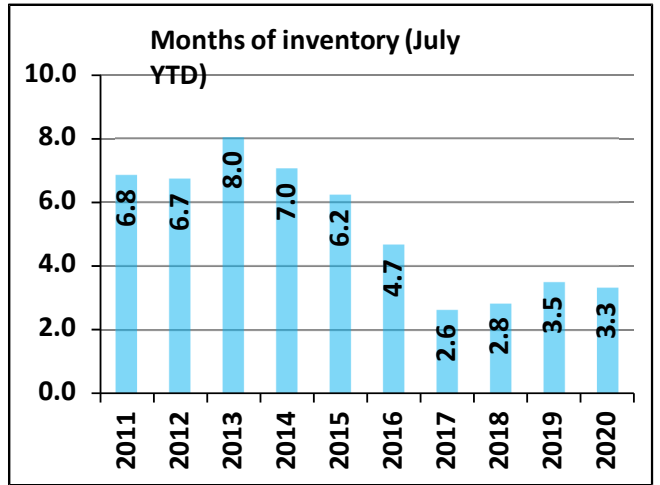
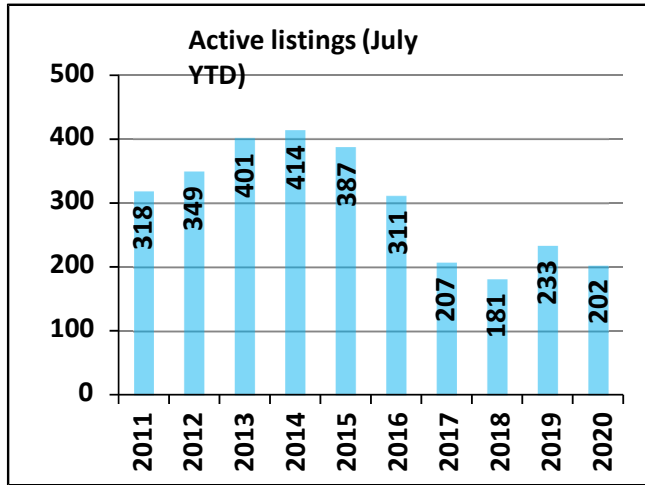
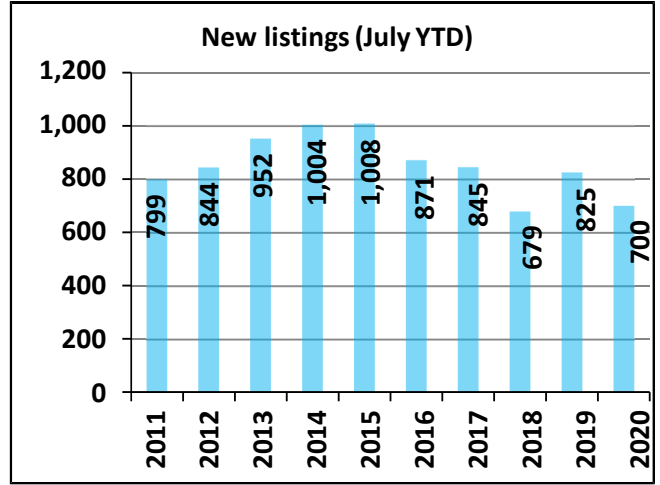
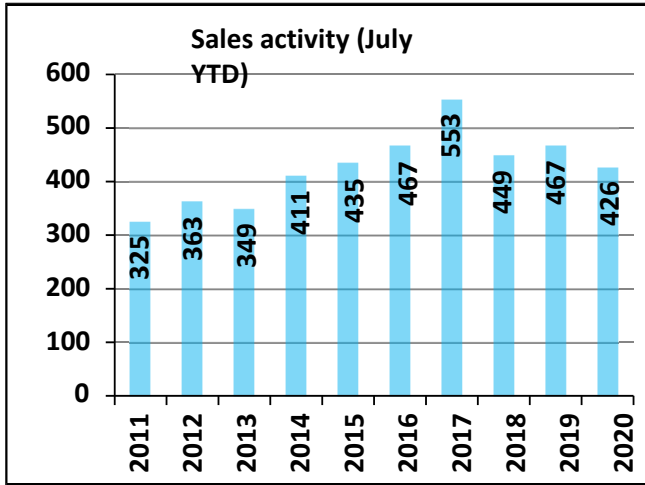
Middlesex County

Residential Market Activity



Middlesex County

Residential Market Activity



Middlesex County

Residential Market Activity

Actual	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	88	-10.2	25.7	39.7	25.7	46.7	46.7
Dollar Volume	\$54,926,867	17.0	64.9	120.8	147.9	203.7	270.6
New Listings	137	13.2	14.2	9.6	-0.7	0.7	22.3
Active Listings	201	-18.3	-7.4	-9.9	-53.3	-53.7	-38.3
Sales to New Listings Ratio ¹	64.2	81.0	58.3	50.4	50.7	44.1	53.6
Months of Inventory ²	2.3	2.5	3.1	3.5	6.1	7.2	5.4
Average Price	\$624,169	30.3	31.2	58.0	97.2	107.0	152.7

Year-to-date	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019 YTD	July 2018 YTD	July 2017 YTD	July 2015 YTD	July 2013 YTD	July 2010 YTD
Sales Activity	426	-8.8	-5.1	-23.0	-2.1	22.1	14.8
Dollar Volume	\$236,698,908	5.2	19.1	6.7	68.2	121.4	134.8
New Listings	700	-15.2	3.1	-17.2	-30.6	-26.5	-9.3
Active Listings ³	202	-13.3	11.6	-2.4	-47.8	-49.6	-35.3
Sales to New Listings Ratio ⁴	60.9	56.6	66.1	65.4	43.2	36.7	48.1
Months of Inventory ⁵	3.3	3.5	2.8	2.6	6.2	8.0	5.9
Average Price	\$555,631	15.3	25.5	38.6	71.8	81.4	104.5

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

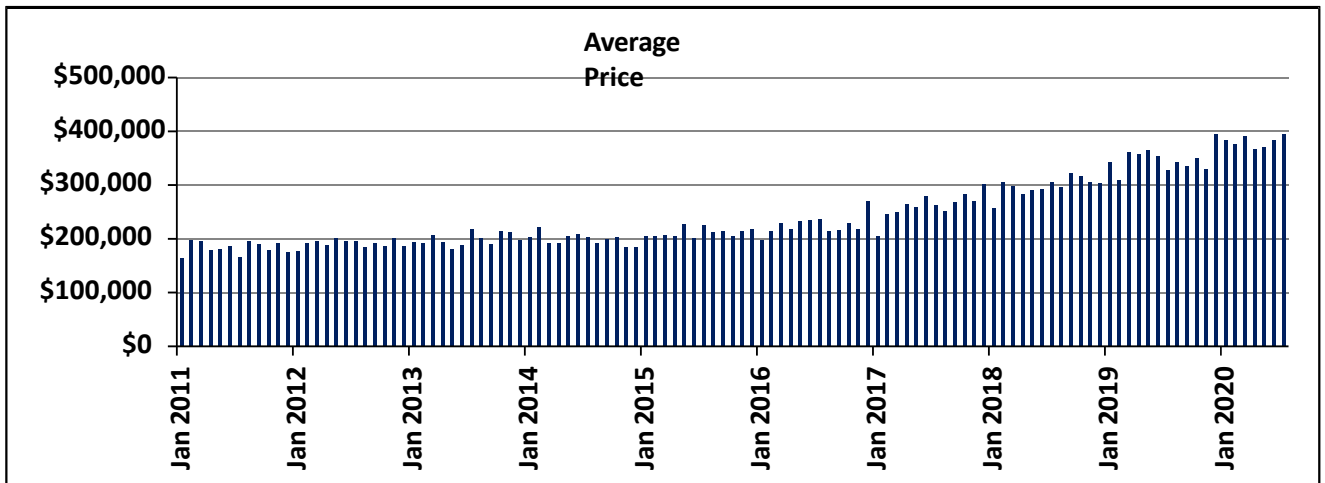
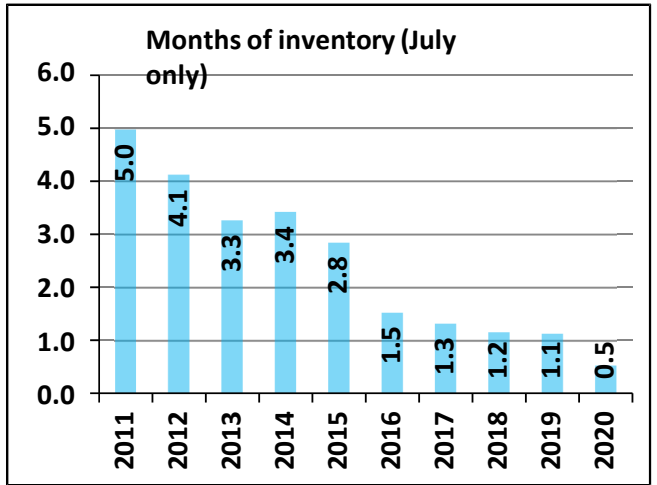
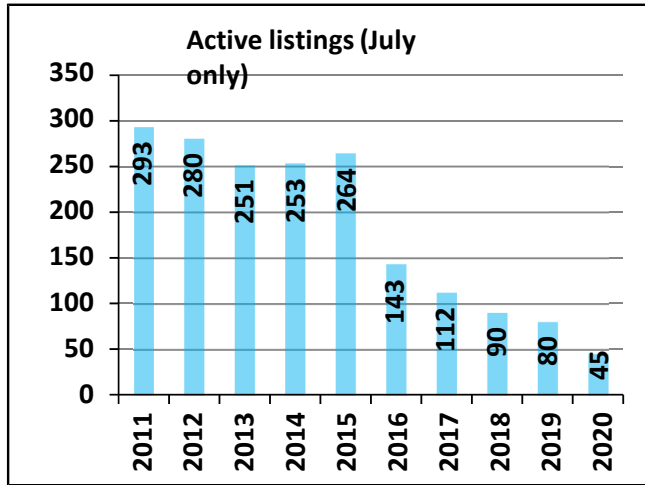
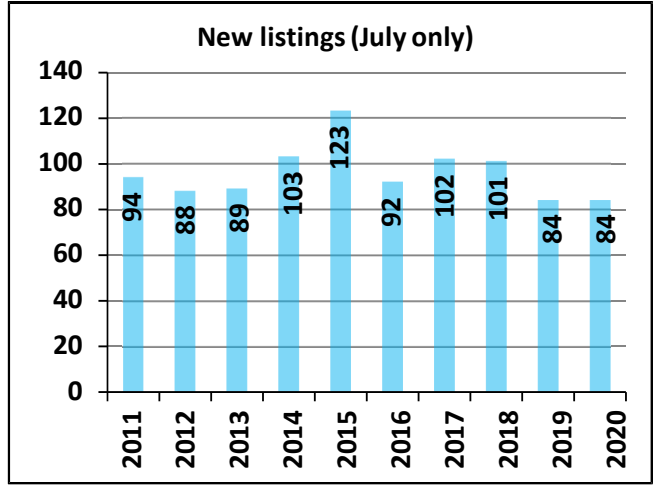
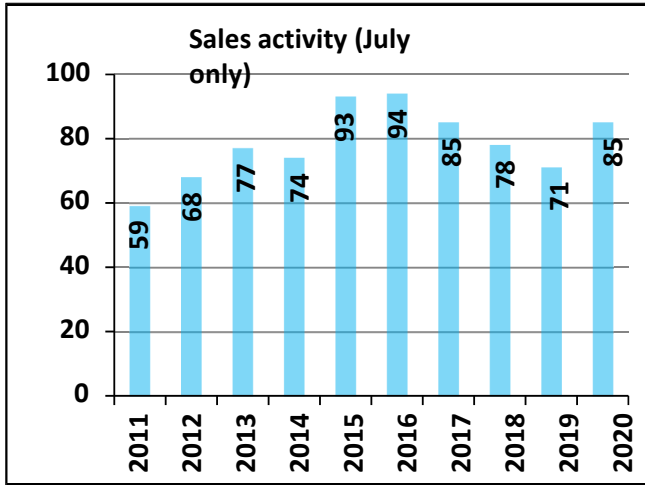
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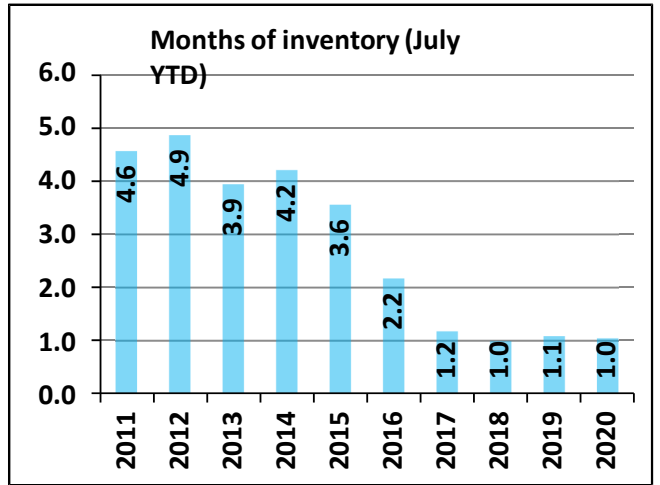
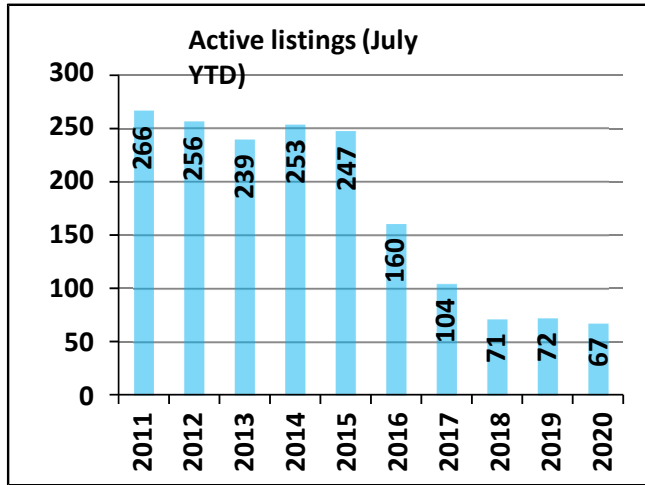
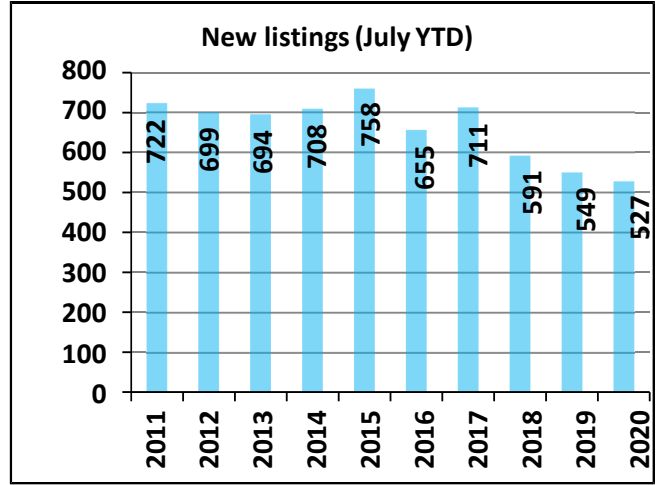
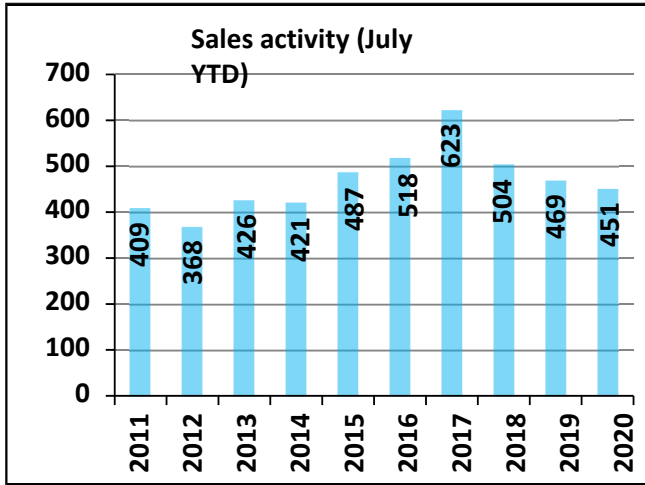
St. Thomas

Residential Market Activity



St. Thomas

Residential Market Activity



St. Thomas

Residential Market Activity

Actual	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	85	19.7	9.0	0.0	-8.6	10.4	44.1
Dollar Volume	\$33,497,904	43.8	41.1	50.2	60.5	100.4	218.1
New Listings	84	0.0	-16.8	-17.6	-31.7	-5.6	-8.7
Active Listings	45	-43.8	-50.0	-59.8	-83.0	-82.1	-81.2
Sales to New Listings Ratio ¹	101.2	84.5	77.2	83.3	75.6	86.5	64.1
Months of Inventory ²	0.5	1.1	1.2	1.3	2.8	3.3	4.1
Average Price	\$394,093	20.1	29.5	50.2	75.6	81.5	120.8

Year-to-date	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019 YTD	July 2018 YTD	July 2017 YTD	July 2015 YTD	July 2013 YTD	July 2010 YTD
Sales Activity	451	-3.8	-10.5	-27.6	-7.4	5.9	7.4
Dollar Volume	\$172,569,041	5.8	17.3	8.0	67.0	106.8	124.7
New Listings	527	-4.0	-10.8	-25.9	-30.5	-24.1	-21.7
Active Listings ³	67	-6.9	-5.6	-35.6	-72.9	-72.0	-71.0
Sales to New Listings Ratio ⁴	85.6	85.4	85.3	87.6	64.2	61.4	62.4
Months of Inventory ⁵	1.0	1.1	1.0	1.2	3.6	3.9	3.8
Average Price	\$382,636	10.0	31.0	49.1	80.3	95.4	109.2

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

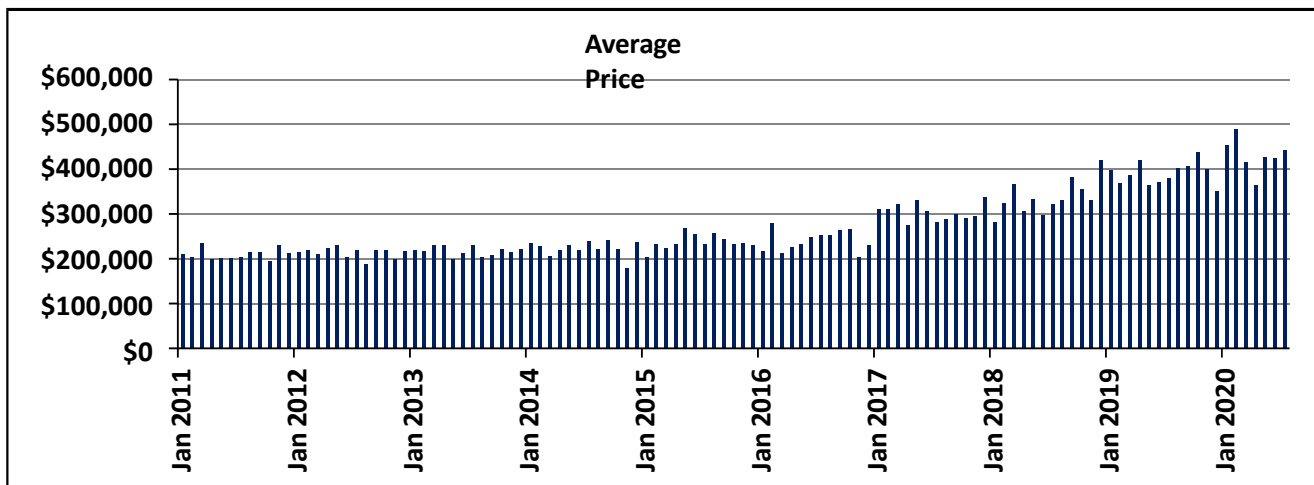
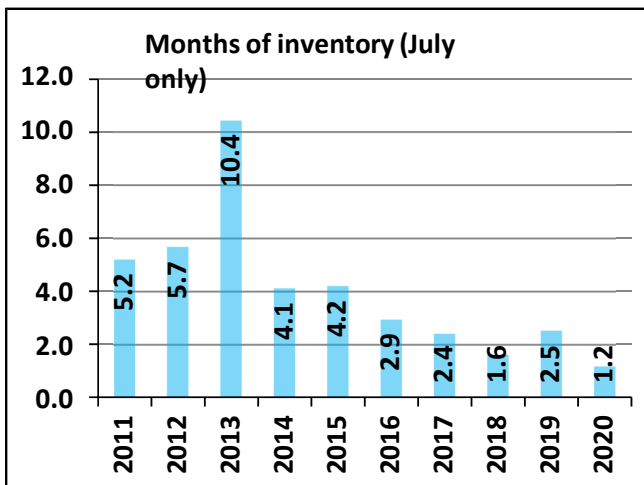
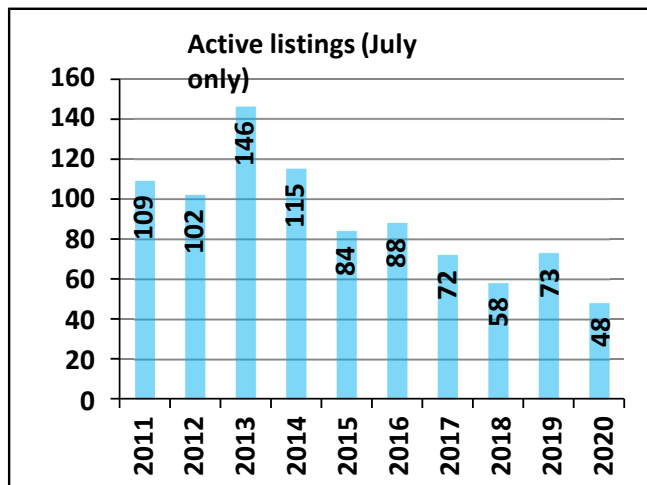
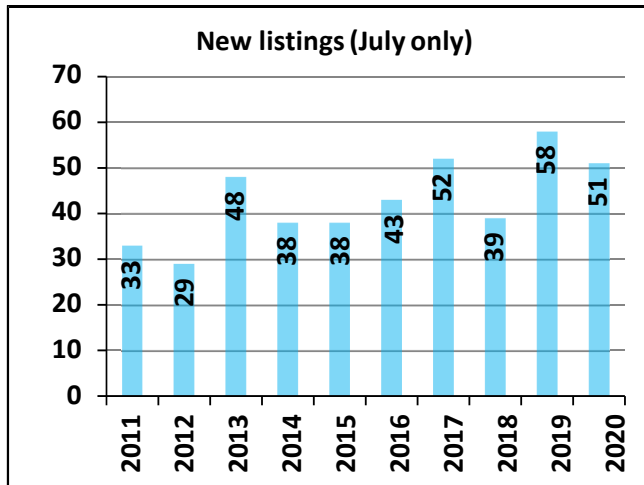
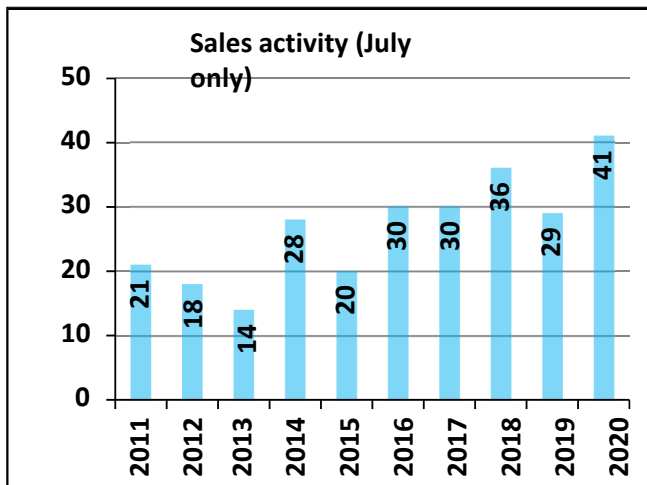
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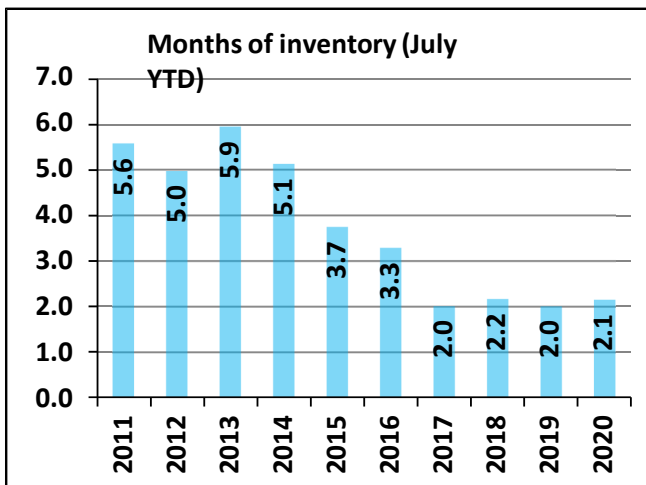
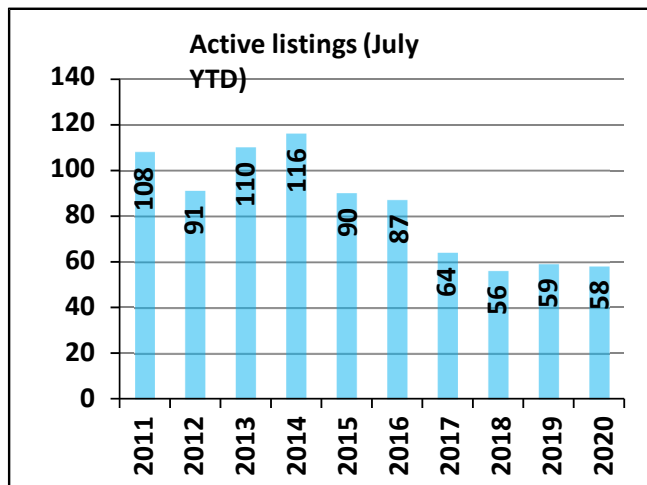
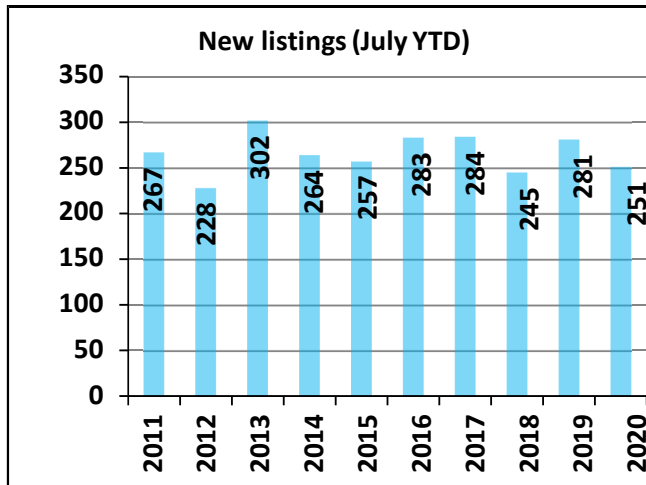
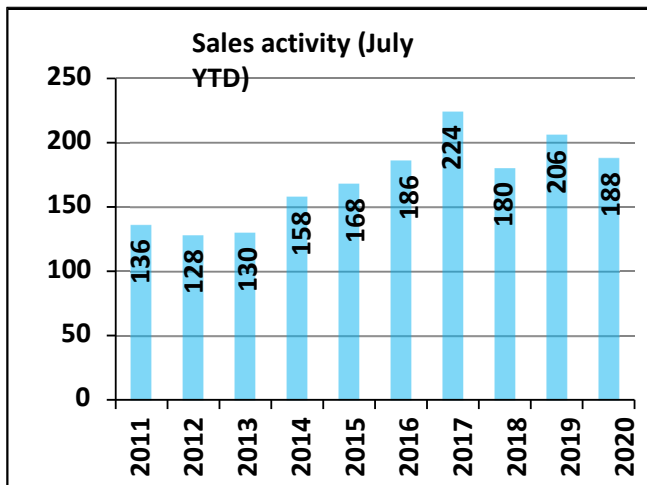
Strathroy

Residential Market Activity



Strathroy

Residential Market Activity



Strathroy

Residential Market Activity

Actual	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019	July 2018	July 2017	July 2015	July 2013	July 2010
Sales Activity	41	41.4	13.9	36.7	105.0	192.9	46.4
Dollar Volume	\$18,137,072	65.1	56.9	114.0	290.4	463.2	216.5
New Listings	51	-12.1	30.8	-1.9	34.2	6.3	64.5
Active Listings	48	-34.2	-17.2	-33.3	-42.9	-67.1	-44.8
Sales to New Listings Ratio ¹	80.4	50.0	92.3	57.7	52.6	29.2	90.3
Months of Inventory ²	1.2	2.5	1.6	2.4	4.2	10.4	3.1
Average Price	\$442,368	16.8	37.7	56.6	90.4	92.3	116.1

Year-to-date	July 2020	Compared to ⁶					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		July 2019 YTD	July 2018 YTD	July 2017 YTD	July 2015 YTD	July 2013 YTD	July 2010 YTD
Sales Activity	188	-8.7	4.4	-16.1	11.9	44.6	27.0
Dollar Volume	\$81,537,564	3.2	42.4	18.4	100.9	186.9	166.0
New Listings	251	-10.7	2.4	-11.6	-2.3	-16.9	8.2
Active Listings ³	58	-1.7	3.6	-9.4	-35.6	-47.3	-34.1
Sales to New Listings Ratio ⁴	74.9	73.3	73.5	78.9	65.4	43.0	63.8
Months of Inventory ⁵	2.1	2.0	2.2	2.0	3.7	5.9	4.1
Average Price	\$433,710	13.1	36.3	41.0	79.6	98.4	109.4

¹ Sales / new listings * 100

² Active listings at month end / monthly sales

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ Average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



Contact Me To Talk More

If you have any additional questions or concerns about buying, selling or investing or what you have read here, please give me a call. After all, it's about Helping You Create Your Lifestyle.



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